

WBAF WORLD CONGRESS 2019

FULL PROGRAMME

President of Croatia

**Kolinda
Grabar-
Kitarović**

EMPOWERING STARTUPS TO
BECOME THE FLAG BEARERS OF
ECONOMIC TRANSFORMATION
THROUGH INNOVATION,
ENTREPRENEURSHIP
AND ANGEL INVESTING

WBAF



ENJOY LIFE
AT SWISSÔTEL
THE BOSPHORUS,
ISTANBUL

Özel imkanları ve teknoloji harikası tasarımı ile modern yaşam konseptini yansıtmak üzere dizayn edilen Swissôtel The Bosphorus, İstanbul'da lüks, huzur ve sıcaklık daima bir arada. Onun bu sıra dışı dünyasını siz de keşfedin.

Designed with state-of-the-art technological facilities to reflect the modern living concept, Swissôtel The Bosphorus, Istanbul offers luxury, peace and sincerity together. Discover and enjoy its extraordinary world.

Detaylı bilgi ve rezervasyon için / For detailed information and reservation:
+90 212 326 1100 veya / or istanbul@swissotel.com
www.swissotel.com.tr/istanbul www.swissotel.com/istanbul

swissôtel THE BOSPHORUS
ISTANBUL



PROGRAMME OVERVIEW

World Congress of Angel Investors 2019

SUNDAY

17 February

Swissôtel The Bosphorus
Istanbul

Neuchatel Hall

10am - 12pm

Global Exchange Forum
(by invitation only)

1pm - 2pm

WBAF Board Meeting

2pm - 4pm

WBAF The Grand Assembly
Annual Meeting
(by invitation only)

4pm - 5.30pm

Global Woman Leaders Committee
(by invitation only)

5.30pm - 6.30pm

Global Innovation & Technology
Leaders Committee
(by invitation only)

6.30pm - 7.30pm

Global Startup Committee
(by invitation only)

7.30pm - 8.30pm

EBAN Board Meeting
(by invitation only)

MONDAY

18 February

Swissôtel The Bosphorus
Istanbul

8am - 9am

Registration Process

9am - 12pm

The Grand Opening Ceremony
Fuji 1 Hall

12.30pm - 2pm

VIP Lunch, Neuchatel Hall
(by invitation only)

2.30pm - 5pm

Angel Investors Summit, Fuji 1 Hall
Fintech Summit, Geneve Hall
CEO Investors Summit, Fuji 2 Hall
Masterclasses, Zurich Hall

5.30pm - 6pm

Plenary Session & Closing Remarks
Fuji 1 Hall

7pm - 8pm

Chairman's Reception for the
World Excellence Awards
VIP Gala Dinner

8pm - 8.30pm

Red Carpet Entrance

8.30pm - 11pm

World Excellence Awards
VIP Gala Dinner
Fuji 1 Hall

TUESDAY

19 February

Swissôtel The Bosphorus
Istanbul

8am - 9am

Registration Process

9am - 5pm

Impact Investment Summit
Fuji 1 Hall

9am - 5pm

Take Invest Summit
Fuji 2 Hall

9am - 5pm

Global Fundraising Stage
Fuji 1 Hall

9am - 5pm

WBAF Academy Workshops
Zurich Hall

12.30pm - 2pm

VIP Lunch, Neuchatel Hall
(by invitation only)

5.30pm - 6pm

Plenary Session & Closing Remarks
Fuji 1 Hall

WEDNESDAY

20 February

9am - 5pm

THURSDAY

21 February

9am - 5pm

FRIDAY

22 February

9am - 1pm



QBAC+ QUALIFIED ANGEL INVESTOR EXECUTIVE PROGRAM (by invitation only)

Swissôtel The Bosphorus Istanbul, Acacia Hall

WITH A
PROFICIENCY
TEST



The Davos of the Global Early-Stage Investment Community

18 February 2019

Dear WBAF Delegate,
On behalf of WBAF, I am pleased to welcome you to this year's meeting of the World Business Angels Investment Forum.

Today in Istanbul, we have hundreds of Angel Investors, Angel Network Managers, policymakers, academics, high-growth business owners, bank executives, presidents of international associations, and stock exchange executives — from 86 countries.

What is behind this meeting?

We are here to address a very important challenge: We all know that access to finance for startups, scale-ups, entrepreneurs and high-growth businesses is one of the critical issues of the 21st century. But today we also face another important challenge: easing access to finance for Angel Investors for their second or third or further rounds of investment.

Last year 320,000 business angels invested EUR 9.6 billion in Europe and \$26 billion in the US. The total investment worldwide is expected to be \$50 billion dollars in the coming years. If we want to increase the efficiency of these investments — along with market size — we have to leverage the investment capability of these Angels.

Why is this so important?

The reason is simple: Only Angel Investors have the know-how and the networks to fast-track startups and scale-ups into the world's capital and equity markets. If we can create an innovative financial plan for early exits, this will mean more jobs in a shorter period of time.

“Only Angel Investors have the know-how and the networks to fast-track startups and scale-ups into the world's capital and equity markets.”

So, at this year's forum, we are focusing on how corporate businesses and wealth management institutions can foster open innovation and deliver more business value by setting up partnerships with angel investors, startups, scale-ups and SMEs.

As the global leaders of early-stage investment markets (stock exchange executives, experts, policymakers, academics, bank executives, active members of early-stage investment markets,

and WBAF delegates), we are all coming together to create new ways for Angel Investors to access finance.

Today we are here to shape the global agenda of the early-stage equity markets of the world.

Welcome to WBAF World Congress 2018 and welcome to Istanbul!

I am delighted to welcome you to Istanbul for this special international event.

By working together across borders, with a common vision, and with these smart dynamics in mind, we are well placed to bring about positive change in the global economy. Your efforts to convert the world economy to a smart economy in cooperation with the World Business Angels Investment Forum is highly valued.

You are sure to find WBAF World Congress 2018 a rewarding experience!

Yours sincerely,

BAYBARS ALTUNTAS

CHAIRMAN OF THE BOARD OF DIRECTORS,
WORLD BUSINESS ANGEL INVESTMENT FORUM

✉ Baybars.Altuntas@wbaforum.org





**TURKISH
AIRLINES**

VOTED EUROPE'S BEST AIRLINE AT THE
2016 SKYTRAX PASSENGERS CHOICE AWARDS.

TURKISHAIRLINES.COM

A STAR ALLIANCE MEMBER 

ANGEL INVESTORS CONFERENCE 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

18 February 2019, Monday

Swissotel The Bosphorus Istanbul
Fuji 1 Hall



09:00 Grand Opening Ceremony

11:00 WBAF Ministerial Roundtable:
Developing an International Dialogue Between Global Leaders of Public and Private Stakeholders to Play a Role in the G20 Agenda for the Global Partnership for Financial Inclusion

Investing globally provides huge opportunities, but before investing, one needs extensive knowledge about the ecosystem. The post-digital revolution world will be informed by decisions made today, and the leaders of global ecosystems are authorized to drive this revolution on behalf of their community.

With this in mind, as an affiliated partner of the G20 Global Partnership for Financial Inclusion (GPFI), the World Business Angels Investment Forum is hosting this roundtable as a global convergence of global leaders of early and post-early stage equity and capital markets to discuss in detail the G20's agenda to increase financial inclusion in the world.

This WBAF Ministerial Roundtable is bringing together government ministers from various countries, angel investors, policymakers, and representatives of innovation and science parks, chambers of commerce and industry, and government investment promotion agencies. The discussants, prominent global leaders of the world's investment value chain, will explain how they plan to encourage collaboration between the ecosystems they lead. They will also explore ways to develop an international dialogue between public and private institutes that will empower early and post-early stage equity markets in response to the worldwide digital transformation.

Moderator

Mehmet Simsek, Former Deputy Primer Minister, Republic of Turkey

H.E. Alhaji Mohammed Ibrahim Awal, Business Development Minister, Republic of Ghana

H.E. Besim Beqaj, Minister of Innovation and Entrepreneurship, Republic of Kosovo

H.E. Darko Horvat, Minister of Economy and Crafts, Republic of Croatia

H.E. Zoran Sapuric, Minister in charge of Regulations, Republic of Macedonia

Baybars Altuntas, Chairman, World Business Angels Investment Forum (WBAF)
Peter Cowley, President, The European Trade Association of Business Angels (EBAN)
Matthew Gamser, Chief Executive Officer, SME Finance Forum - IFC, World Bank Group
Dr Hashim S. Hussein, Head, The United Nations Industrial Development Organization, UNIDO
Abdul Malek Al Jabaar, President, The Middle East Trade Association for Business Angels (MBAN)

12:00 Coffee Break & Networking

12:30 VIP Lunch – by invitation only

Presentation

Helena Matuša, WBAF Croatia Country Director &
Assistant Director of Zagorje Development Agency, Croatia

Key Note Speech

by Guest Speaker

14:30 Panel 1

Knowledge Digitization as the Future Norm in Investment Management: Optimizing the Decision-Making of Angel Investors, Crowdfunders, Private Equity Funds and VCs

Financial markets have undergone significant structural changes since the 1950s, when the Modern Portfolio Theory was formulated. Markets and financial products were fairly simple—until the financial deregulation of the early 1980s, which changed all that. In the aftermath of the 2008 global financial crisis, regulations were introduced throughout the world to impose higher transparency in investment decision-making and reduce the information asymmetry of financial markets. Although markets are still complex, financial products are getting progressively simpler and transparency is the new mantra. It is thus increasingly important to help investors optimize their decision-making by providing intuitive insights into the risks and uncertainties of early and post-early stage equity markets. This panel will focus on how scenario-based contextualization can facilitate engagement that is based on a solid understanding of financial risks and for making better decisions about investing in start-ups, scale-ups and high-growth businesses.

Moderator

Ghada Teima, Lead Financial Sector Specialist, World Bank Group, USA

Brad Bulent Yasar, Co-Founder, Blockchain Investors Consortium (BIC), USA
Israel Pons, CEO and Co-Founding Partner of Angels Net LATAM, Mexico
Nikhil Agarwal, Senior Advisor, Federation for Indian Chambers of Commerce & Industry (FICCI), India

15:30 Panel 2

Empowering the Early and Post-Early Stage Investment and Equity Markets: Providing a Better Environment and Better Tools for Angel Investors – Private Equity Funds Co-Investments in Start-Ups, Scale-Ups and High-Growth Businesses

An investment is syndicated when a group of investors or funds cooperate in providing funds for a portfolio company. It is a reciprocal, ongoing, informal relationship where investors collaborate by taking turns as lead investor or co-investor. Syndication enables angel investors to remain in control and to mitigate risk. It can also strengthen the selection process through improved screening, due diligence and decision-making. Private equity funds and venture capitalists use syndication to enhance the performance of individual investments by pooling the resources of the syndicate partners. Syndication provides portfolio companies with enhanced support for their development and is therefore expected to have a positive effect on investment performance. This panel will focus on how we can empower the early and post-early stage investment and equity markets by providing a better environment and more powerful tools that will encourage angel investors and private equity funds to co-invest in start-ups, scale-ups and high-growth businesses.

Moderator

Marcel Dridje, President, Sophia Business Angels, France

Abdul Malek Al Jabaar, President, The Middle East Trade Association for Business Angels UAE
Candace Johnson, Emeritus President, The European Trade Association of Business Angels (EBAN)
Mohammed Sh. Al-Rashidi, Founder One Global Group, Kuwait

16:30 Panel 3

Startup Stock Exchanges or Startup Private Markets?

On the agenda of many stock exchanges today is the question of providing a regulated marketplace where investors can buy shares of vetted start-up companies, and where start-ups can raise the capital they need from these investors.

Up to now, back-door listings and reverse listings have been the only ways for start-ups to be listed on stock exchanges. Today, however, new opportunities are emerging. The Stock Exchange of Thailand, for example, hopes to play a role in pushing start-ups as a base for development in the digital era; their aim is to foster the start-up ecosystem. They believe that stock exchanges have a duty to help develop financial technology, or fintech, and to create platforms that will enable start-ups to raise the capital they need if they are to grow and make a real profit.

Navigating financial regulations can be a real challenge. In the new exchange model (for example, the Stock Exchange of Thailand), stock exchanges strike a balance between popularity, that is, the number of start-ups listed, and the quality of the start-ups it lists. The relative lack of financial stability and low liquidity of start-ups—compared to blue-chip stocks—is a risk, but it is not difficult to imagine that start-ups would be willing to disclose more information in order to get listed. The more they disclose, the better the investor protection.

To address the needs of the start-up ecosystem, some stock exchanges have launched start-up private markets, which do not require authorisation from regulators, given that these private markets basically act as owners and therefore provide a secure environment for investors and start-ups. Other alternative markets include the Elite Program of the London Stock Exchange, the Private Market of the Istanbul Stock Exchange, and Funderbeam, where growth companies are funded and traded across borders and a start-up marketplace powered by blockchain in some cases.

This panel will focus on the future trends of start-up markets and stock exchanges and will discuss the pros and cons of start-up markets, aiming to provide a better understanding of what the possible trajectory might be for start-up stock exchanges and start-up private markets.

Moderator

Zsolt Katona, Former CEO of the Budapest Stock Exchange, Hungary

Carsten Borring, Associate Vice President Listings EMEA

Dr Yilmaz Arguden, Chairman of the Board, Rothschild Investment Bank Türkiye

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks

CEO INVESTORS SUMMIT 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

18 February 2019, Monday

Swissotel The Bosphorus Istanbul

Fuji 2 Hall



14:30 Opening Ceremony

Welcome Speech

Baybars Altuntas, Chairman, World Business Angels Investment Forum (WBAF), Turkey

Key Note Speech

Paul Doany, Chief Executive Officer of Turk Telekom and President of the CEO Investors Committee of the World Business Angels Investment Forum

Transitioning CEOs of G20 economies to angel investors to fuel economic development in 2019

There is nothing new about angel investment, but at this point in time, it is emerging as a crucial asset. Angel investment in early-stage equity markets is an essential component of short- and long-term economic health, and more than financial assistance, startups need CEO input and know-how that can help fill the gaps in entrepreneurs' skill sets. Many CEOs have extensive networks and over the years have accumulated vast experience in overcoming challenges in business, but they tend to retire after careers that are marked by significant achievements. They miss out on the chance to help fledgling businesses generate revenue and add to their portfolios. Paul Doany, the legendary CEO of Turk Telekom, has invested in numerous startups as an angel investor and now, in his keynote address, he will share with CEOs some important takeaways from his own experience.

Address of the Minister

H.E. Darko Horvat, Minister of Economy and Crafts, Republic of Croatia



15:00 Panel Discussion 1
Today's CEOs as Tomorrow's Qualified Angel Investors: Fostering Economic Development by Involving CEOs in Early-Stage and Post-Early Stage Equity Markets

On their retirement, corporate CEOs will have more time to mentor start-ups, scale-ups, high-growth businesses, and SMEs. They come with a good financial package and a vast network that they have built over the years. The only thing they may lack is know-how: they need to learn about the principles of investing in start-ups and about founding a company from scratch. Now is the time for the CEOs to take a smart step — to contemplate their potential as future angel investors. This panel will focus on ways to support the transitioning of today's CEOs to qualified angel investors.

Moderator
Asma Bashir, Chairwoman, Centuro Global, UK

Paul Doany, Chief Executive Officer, Turk Telekom, Turkey
Peter Cowley, President, The European Trade Association of Business Angels (EBAN), Belgium
Ugur Talayhan, Chief Executive Officer, Swissotel The Bosphorus Istanbul, Turkey

15:30 Panel Discussion 2
Leveraging Corporate Innovation by Engaging with External Ecosystems: Entrepreneurs, Start-Ups, Scale-Ups, High-Growth Businesses, Crowdfunders and Angel Investors

As the market environment changes, corporates have to adapt to new market dynamics to stay ahead of shifts in the market. Opening themselves to external ecosystems can add value to corporate innovation activities. This panel will focus on the question of how corporates can connect with external ecosystems to collaborate with early-stage and post-early stage entrepreneurship markets and to accelerate the innovation process within the corporate.

Moderator
Fadi Saab, Chairman, Trans Capital Finance, Lebanon

Arton Celina, Chief Executive Officer, BPB Bank, Kosovo
Patrick Kedziora, Founder & CEO, KedzohDental, USA
Rui Falcao, Co-founder and Angel Investor at REDAngels, Portugal

16:00 Panel Discussion 3
Entrepreneur-In-Residence Programmes to Cultivate Intrapreneurship: An Option for Accelerating Corporate Innovation from Within

While corporate cooperation with innovative start-ups focuses on making use of the external entrepreneurial potential of new market players, the introduction of an 'intrapreneurship' initiative can also foster innovation potential. Some corporates have developed a different kind of intrapreneurship program known as 'entrepreneurs-in-residence' (EIR). Based on the concept of venture capital (VC) companies, EIRs develop their own business models – financially backed by a VC or with the support of companies within the VC portfolio. Corporates enable EIRs to develop and/or launch business models within the corporate venture

portfolio. This panel will focus on ways to manage both initiatives efficiently and to cooperate with external start-ups for their mutual benefit.

Moderator
Nikhil Agarwal, Senior Advisor, Federation for Indian Chambers of Commerce & Industry (FICCI), India

Julius Akinyemi, Resident Entrepreneur at MIT Media Lab, USA
Robert Lugowski, Managing Partner at CobinAngels, Poland
Sabur Khan, Chairman, Daffodil International University, Bangladesh

16:30 Panel Discussion 4
Corporate Innovation Accelerators: A Win-Win Opportunity for Start-Ups and Corporate Ventures

Corporates establish corporate innovation accelerators to support various internal innovation management activities, to implement new business models, and make good use of the entrepreneurial potential of start-ups. The fundamental aim of such an initiative is to provide an interface with the external ecosystem and to cooperate with new market players. In this model, start-ups have access to established corporate infrastructure and are able to have their solutions challenge by experts in the corporate. In this panel, the discussants will share their experiences with their own corporate innovation centres and offer tips on best practices.

Moderator
Faruk Inaltekin, Chief Executive Officer, Bilkent Cyberpark, Turkey

Etienne Kouadio Doh, General Manager, Francophone West Africa, MainOne, Cote d'Ivoire
Hasan Khakbaz, Vice-President of Isfahan Science and Technology Town (ISTT), Iran
Mohamed Fetah Krichene, General Manager, Sfax Technopark, Tunisia

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks
Please go to Fuji 1 Hall

FINTECH SUMMIT 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

18 February 2019, Monday

Swissotel The Bosphorus Istanbul
Geneve Hall



14:30 Opening Ceremony

Key Note Speech

Barbara Lang, Managing Partner, InnoExc, Switzerland

Key Note Speech

Matthew Gamser, Chief Executive Officer,
SME Finance Forum - IFC, USA



15:00 Panel Discussion 1

Increasing the Role of Fintechs for Financial Inclusion: Creating an Innovation Ecosystem to Explore Innovations in Financial Technology for Democratizing Access to Finance Worldwide

Financial inclusion and its role in economic development was highlighted at the G20 meetings in 2017 and again in 2018. Small and medium-sized enterprises have been shown to account for the creation of significant numbers of new jobs, but an estimated 2 billion people around the world lack access to an account for even the most basic financial transactions, such as making deposits and receiving payments. The world clearly needs an innovative way to democratize finance, and we maintain that fintech can help expand access to finance and equalise opportunities. This panel will focus on ways to create an innovation ecosystem that will democratize access to finance globally.

Moderator

Matthew Gamser, Chief Executive Officer, SME Finance Forum - IFC, USA

Mohamed Fetah Krichene, General Manager at Sfax Technopark, Tunisia
Thomas Dübendorfer, President at Swiss ICT Investor Club (SICTIC), Switzerland
Serkan Fergan, Digital Banking Group Director, TEB BNP Paribas, Turkey

15:30 Panel Discussion 2

Scaling-Up: The Challenge of Fintech Start-Ups

Fintech companies founded in the last decade offer new products and innovative ideas that

may lead to their eventually replacing banks. On paper, they seem better, faster, and more efficient. However, scaling up their initial success remains a significant challenge. Globally, there are over 2,000 fintech start-ups, but only a few have managed to expand their business. They struggle to achieve the so-called tipping point. This panel will focus on the question of how companies can gain market share thanks to fintechs and will address the issue of whether there is a formula that will help overcome the scale-up challenges fintech start-ups face.

Moderator

Ken Kengatharan, PhD MBA, Managing Partner, Atheneos Venture, USA

Ioana Frincu, Chief Operating Officer at Beyond Enterprizes, Chief Operating Officer at Under Development Office, Romania

Jason Fishman, SVP Digital Strategy at Digital Niche Agency, Advisor Beyond Enterprizes, USA

Muhammed Emin Ozer, General Manager of Albaraka Asset Management, Turkey

16:00 Panel Discussion 3

Finding the Best Model for Fintech-Startup Collaboration: Matching the Strategic Vision and Business Goals of Wealth Management Firms and Banks

In a recent global fintech survey by PwC, the asset and wealth management industry was ranked as the third most likely industry to experience the disruptive impact of start-ups. Furthermore, over half (60%) of asset and wealth managers surveyed believed that at least part of their business is at risk to fintech startups. Clearly, traditional industry players need to explore start-up collaboration as a way to stay relevant, transform offerings, and continuously connect with clients. The collaboration models currently available include the detached model, the overlapping model, and the embedded model. The key to success in fintech collaboration lies in selecting the right model and taking into account critical cultural sensitivities. This panel will focus on ways to select the best fintech-startup collaboration model that fits the strategic vision and business goals of the wealth management firms and banks.

Moderator

Murat Duran, Founder & President, FintechPark Angel Network, Turkey

Hugo Mendes, Chief Financial Officer for the Macauto Group, Portugal

Michael O'Connor, Chief Executive Officer, CorkBIC, Ireland

Petr Šrámek, AI Startup Incubator founder; Czechia

16:30 Panel Discussion 4

Cashless Economies: Global Perspectives and Future Trends

Digital payments are dominated by debit or credit cards in many European countries, but in other countries (China, for example), consumers have jumped directly from cash to mobile. More than 70% of Chinese internet users say carrying cash is no longer necessary—payments are made via Alipay or WeChat. Few non-Chinese realise how fast and advanced the development actually is in China's new payment methods and mobile financial services. By contrast, numerous countries are waiting for their 'uber moment' to unlock the potential of

fintech and wealthtech for a cashless economy. For example, in Turkey, with the world's 18th largest economy, there are only a few fintech firms. A recent mobile banking survey shows that 34% of individuals in Europe would readily go cashless if given a choice. This panel will focus on how the innovation ecosystem in local economies can come together to create a favourable environment for accelerating the adoption of mobile banking and digital payments and thus make the transition to a cashless economy. The discussants will share their views on the future of cashless economies and best practices from their respective countries.

Moderator

Nikhil Agarwal, Senior Advisor, Federation for Indian Chambers of Commerce & Industry (FICCI), India

Arton Celina, Chief Executive Officer, BPB Bank, Kosovo

Barbara Lang, Managing Partner, InnoExc, Switzerland

Vitaly Polekhin, President, Russian Business Angels Association, Russia

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks

Go to Fuji 1 Hall

IMPACT INVESTMENT SUMMIT 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

19 February 2019, Tuesday

**Swissotel The Bosphorus Istanbul
Geneve Hall**



10:00 Opening Ceremony

Address of

H.E. Zehra Taskesenlioglu, Member of Parliament, The Grand National Assembly of Turkey

The Rise of Impact Investing: Business Angels securing the future of sustainable business and finance

Sustainability and responsible investing are in the spotlight – and Business Angels have a critical role to play in this emerging asset class! A strong movement of investors defining non-financial returns (alongside of financial returns) in the domains of societal and environmental impact have produced results validating the asset class. While social investing may be more ‘patient capital’ than their traditional counter-parts, the performance of funds specialized in impact investing have captured the attention of the financial service and corporate sectors. Impact Investing had been relegated as a niche - an ‘alternative’ product for a small target market, which wealth managers and philanthropists alike viewed with skepticism. But we have seen an unambiguous and steady increase in assets invested in the nebulous world of ‘impact’ and showcasing impressive results. Buffered by growing public awareness/interest in the social impact space, a new ecosystem is developing and spilling over into ‘mainstream’. The pipeline of investment-ready projects will come from the Business Angels skilled in selecting and supporting the most promising solutions of tomorrow. Business Angels – TIIME (#ImpactImperative) to earn our wings!

Address of the Minister

**H.E. Dr Alhaji Mohammed Ibrahim Awal,
Business Development Minister, Republic of Ghana**



09:30 Panel Discussion 1
Mobilizing Private and Public Capital in Innovative Ways for the Social Good

Now is the time to focus on developing new ways to finance social investments. The World Business Angels Investment Forum brings together angel investors, corporate venture executives, fund managers, stock exchange executives and public institutions at WBAF 2019 to discuss the increasing need for innovative and effective approaches to solving social and environmental issues. This panel will focus on new ways of cooperation between governments, NGOs, corporates, and private investors that combine the forces of entrepreneurship, innovation, and capital to improve peoples' lives. Such cooperation leads to increased awareness and can expand the investor base, which in turn fosters more inclusion and more sustainable societies as they develop action plans for impact investment.

Moderator
Ozlem Dalga, Corporate Communications Consultant, Turkey

Cyril Gouiffès, Investment Manager, European Investment Fund (EIF), Luxembourg
Dražen Mršić, Member of the Board of Directors, WBAF Croatia
Sanem Oktar, President, KAGIDER Women Entrepreneurs Association of Turkey

10:30 Panel Discussion 2
Empowering Women Financially: The Why and the How

Women are the future of the world's economies. They control more than \$20 trillion in annual consumer spending, a figure that is expected to rise to \$28 trillion by the end of 2019. By 2019, women will control 75% of discretionary spending worldwide. The proportion of working women carrying the primary financial responsibility in their families rose from 23% in 1996 to 33% in 2013. Consequently, there has never been a more opportune time for women to get serious about understanding their finances and for the industry to start serving them better. This panel will focus on ways to empower women financially.

Moderator
Tuba Terekli, International Executive Consultant and Angel Investor, Saudi Arabia

Gordana Nikolić, Founder of Par University College and Business Academy Rijeka, Croatia
Leyla Alaton, President of Alvimedica, Board Member at Alarko Holding, Turkey
Tijen Mergen, Founder and President, Power of Happiness Platform, Turkey

11:30 Panel Discussion 3
How Can We Help Women Take Action Through Innovation?

Financial literacy is important, but it is only one part of a much larger picture. Effectively empowering women and helping them take action will have a direct impact on their financial independence and a positive influence on their lives. We first need to consider the gap in financial advice and recognise that innovation is imperative for bridging this gap. This panel will focus on the question of how financial institutions can meet the demands of women in such a way that solutions will be cheap, relevant, and accessible.

Moderator
Ghada Teima, Lead Financial Sector Specialist, World Bank Group, USA

Maria Hala, Founding Partner, MH Partners, Greece
Rina Neoh, Co-founder, Ficus Venture Capital, Malaysia
Zehra Taskesenlioglu, Parliament Member, Republic of Turkey

12:00 Coffee Break & Networking

12:30 VIP Lunch – by invitation only

Presentation
Dr Hasan Maral, Secretary General, Karacadag Development Agency, Turkey

Key Note Speech
by Guest Speaker

14:30 Panel Discussion 4
Developing a Collaboration Model for Impact Investors and Fintech Start-Ups to Create More Social Good for the Unbanked

Financial technologies can address a wide array of socio-economic problems, including gender inequality to slavery. The roots of such problems in developing countries lie in poverty and low education levels. The best way to lower cultural barriers and resist traditionalism seems to be globalization, which brings with it access to education, healthcare and financial inclusion. Globalization, however, sometimes has unintended consequences. In developing regions, globalization has created an ecosystem where citizens are often forced to work in harsh and unhealthy work environments for very low wages. Fortunately, the tide is gradually turning, with the rise of the notion of 'impact investment' and with the general trend of commercial enterprises that work not only to turn a profit, but to do so in a humane manner. 'Fintech for social good' denotes the use of emerging fintech solutions that will enable greater access to basic human amenities for their populations. This panel will focus on ways impact investors can collaborate with fintech start-ups and scale-ups for the social good and how they can develop solutions for the unbanked segment of the world's economy – around 2 billion people.

Moderator
Tal Garih, Strategic Planning Manager, Alarko Holding, Turkey

Barbara Lang, Managing Partner, InnoExc, Switzerland
Renata Brkic, Founder, Feelsgood Social Impact Investment Fund, Croatia
Tahir Mahmood, Head of Business Development, Nasdaq Dubai, UAE

15:30 Panel Discussion 5
Responsible finance and impact Investment: The future of smart finance for social entrepreneurs

There is an increasing trend in capital markets to use responsible finance to search for – and fund – solutions to many of the pressing social or environmental issues of our time. Corpo-

rate ventures also intend to invest up to 10 percent of their private equity investments with private equity fund managers whose investment strategies they expect to generate positive social and environmental outcomes, and who are willing to report on non-financial impact metrics. This trend is important for shaping the future of smart finance in capital markets. This session will be essentially a think-tank session for the future of responsible smart finance in impact investments.

Moderator

Pierre Matek, Member of the Board of Directors, WBAF Croatia

Deniz Misir, Family Officer - Financial Wellbeing Consultant, V22 Int. Adv. J. S. Co., Turkey
Mulemwa Moongwa, Social Impact Investor, Zambia
Ozlem Denizmen, Founding President of FODER, Financial Literacy and Inclusion Association of Turkey

16:30 Panel Discussion 6 Women leading the way in impact investing

More high net worth women have engaged in impact investing, inspired others, influenced advisors, and served as champions of change to accelerate the development of an inclusive and vibrant impact investing ecosystem. As a result, there is an expansion of sustainable capital to address the most pressing social and environmental issues worldwide. This session will discuss how global capital markets can include more women in the impact investing ecosystem and what the benefits from the network of women investors are. Panellists will discuss the growing influence of women (those who earn as well as those who inherit) over the world's wealth as investors as well as influencers in the financial, philanthropic and corporate sectors.

Moderator

Renata Brkic, Founder, Feelsgood Social Impact Investment Fund, Croatia

Hauwa Yabani, Chief Executive Officer of Abuja Technology Village FZ, Nigeria
Dr Sabetha Mwambenja, Country Director, World Business Angels Investment Forum Tanzania
Sebahat Isik, Managing Director and Partner of YSM Consultancy, Bahrain

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks

Please go to Fuji 1 Hall

TAKE INVEST SUMMIT 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

19 February 2019, Tuesday

Swissotel The Bosphorus Istanbul
Fuji 2 Hall



09:00 Opening Ceremony

Key Note Speech

Brad Bulent Yasar, Co-Founder, Blockchain Investors Consortium (BIC), USA

Address of the Minister

H.E. Besim Beqaj, Minister of Innovation, Republic of Kosovo



Why innovation is key to entrepreneurial success.

The number of startups has mushroomed, yet the number of IPO's has halved in the last 20 years. Paradoxically, it has never been easier to invest in good companies, yet never been harder to exit. This has caused a disconnect between well intentioned finance and the entrepreneurs that create the value in the world. In this presentation Callum Laing outlines 2 innovations that are reconnecting finance with value and helping business to create more impact.

09:30 Panel Discussion 1

Key Concepts for Start-ups: Understanding the Investment Strategies of Angel Investors, Angel Investor Groups, VCs, Private Equity Funds and Co-Investment Funds

This panel will focus on how we can increase open learning space opportunities for entrepreneurs to expand their understanding of the investment strategies of angel investors, the fund-raising strategies of successful entrepreneurs, term-sheet negotiation techniques, company valuations, due diligence checklists used by global investors, and ways to access co-investment funds.

Moderator

Eythor ivar Jonsson, Managing Director, Center for Corporate Governance at the University of Iceland

Charles Sidman, Founding Member, American Angel Capital Association (ACA), USA
Marek Rusiecki, President of the Management Board of Xevin Investments, Poland
Ramin Komeilian, Founder of Ava Angel Investors Network, Iran

10:30 Panel Discussion 2
The importance of a well-functioning early-stage ecosystem for creating more liquidity for entrepreneurs — from seed funding to IPO

With new trends in global capital markets such as corporate venturing, angel investment, crowdfunding, private equity, and sovereign wealth to empower economies, some countries are struggling to take on of these investment methods – crowdfunding, for example – despite proven positive economic impact and the need for such financial instruments. This panel will discuss how innovative policies can be developed and what the role of public-private partnerships might be in this process. The panel will attempt to put forth a concrete approach to changing the mindset of individuals who are in decision-making positions, both in public and private institutions. Any policy that supports entrepreneurs and SMEs directly, or that supports the supporters of entrepreneurs and SMEs, is useful, including converting public money to smart money by involving more angel investors and corporate ventures. A critical game-changer question will be addressed: How can we create an entrepreneurial ecosystem by bringing all stakeholders around the same table to create more liquidity, ease access to finance and accelerate early exits?

Moderator

Michael Gold, Chief Executive Officer, Crimson Capital, USA

Emre Yilmaz, CTO Techdesign, Turkey

Ian Sosso, Founder & Managing Partner, Monte Carlo Capital, Monte Carlo

Yousef M. Hamidaddin, Innovation & Change Advocate - Early Stage Fund Management, Jordan

11:30 Nasdaq Talk:
ANATOMY OF AN SME IPO

Traditionally, an IPO has not been top of mind when young companies were looking to raise capital, expand and grow. This has changed. Today, most exchanges offer a junior market option where simpler rules and regulation make it possible for SMEs and startups to begin life as listed companies. In Europe, Nasdaq operates its Nasdaq First North market where more than 500 young companies have started their journey, raised capital and grown since First North launched in 2005.

Our 15 minutes session will show you what to look for and how to execute, and will address some of the following topics:

How to successfully plan and structure a public offering?

When is the right time to list?

What are the key considerations companies should take before listing?

Carsten Borring, Associate Vice President Listings EMEA

12:00 Coffee Break & Networking

12:30 VIP Lunch – by invitation only

Presentation

Dr Hasan Maral, Secretary General, Karacadag Development Agency, Turkey

Key Note Speech

by Guest Speaker

14:30 Panel Discussion 3
Enhancing Innovative Cultures Through Entrepreneurship: Innovation Education for Non-Business Students and Founders of Start-Ups, Scale-Ups and High-Growth Businesses

The past decades have seen a rapid increase in the offerings of entrepreneurship education worldwide. There is an explicit political agenda—both nationally and internationally—to promote entrepreneurship education at all levels of school systems. Policymakers expect entrepreneurial skills to be the key to developing an innovative culture, which in turn will result in higher competitiveness and economic growth. Educational systems and teaching methods must therefore move from traditional educational models to creative, interactive and student-centred ones that will prepare students to meet the challenges of the future. This panel will offer a unique opportunity for researchers, educators and politicians to share their experiences with the major challenges and advances in enterprise education, with a special focus on entrepreneurship and innovation.

Moderator

Adnan Akdemir, President, WBAF Academy

Prof. Leonid Nakov, PhD, Director, Center for Economic Researches, Faculty of Economics - Skopje, Ss. Cyril and Methodius University in Skopje, Macedonia

Prof Panayiotis H. Ketikidis, The University of Sheffield International Faculty CITY College and Chairperson of SEERC, Greece

Sabur Khan, Chairman, Daffodil International University, Bangladesh

15:30 Panel Discussion 4
Unicorn or mini-corn? Overcoming the challenges of creating a unicorn business by focusing on creating a mini-corn

Twenty-five members of the 2016 FORBES Billionaires List made their fortunes via unicorns – start-up companies valued at \$1 billion dollars or more. Eighteen of these billionaires are under age 40, and the average age of the group is just 36 years old. That is about half the average age of all of the world's 1,810 billionaires. This small group of billionaires is one measure of just how successful tech start-ups have been at raising funding from venture capitalists over the past few years. Nearly half of these 25 billionaires are newcomers to the list this year, and 40% saw their fortunes increase in 2015 because of new funding rounds. More than half of the returning billionaires were newcomers on the 2015 Billionaires List.

But the number of unicorns in the world is not more than 200, so is it a good idea to put 'creating a unicorn' as an indicator of the success of a country's entrepreneurial ecosystem?

Or is it a better idea to focus on mini-corns? This session will discuss the challenges to and opportunities for building a billion-dollar tech business from start-up to scale-up to unicorn and how to compensate for challenges by introducing a different criterion for success.

Moderator

Peter E. Braun, EBAN Board Member, Switzerland

Julius O Akinyemi, Chairman, Founder and CEO of UWINCorp, USA

Miguel Martin, Founder and Co-investor at Immerxing Hub, Spain

Sergio Vella, Director of Financing and Investor Relations, ICEX-Invest in Spain

16:30 Panel Discussion 5 Increasing the Financial Inclusion of Migrants Through Innovation and Entrepreneurship

Migrants and hosting countries alike will benefit from increased financial inclusion of migrants. Migrants are keen risk-takers with a unique mindset who are able to empower economies in the pursuit of their dreams. As a natural outcome of increasing their financial inclusion, they will be more engaged with local economies, which in turn will mean more jobs, more social justice and increased revenue for governments. Migrants from Turkey in Germany are a good example. Migration to Germany started in the 1970s, and in the late 1990s, 50,000 Turkish migrant entrepreneurs had created 185,000 new jobs in Germany. The total amount of revenue generated by Turkish entrepreneurs in Germany is around 10 billion EUR. This panel discussion will focus on the question of how world economies can turn the ambitions of entrepreneurial migrants into a win-win scenario.

Moderator

Prof. Enriko Ceko, Dean of Economic & Social Sciences Faculty at University College Wisdom, Albania

Dr Hashim S. Hussein, Head, The United Nations Industrial Development Organization - ITPO, UNIDO

Ismail Haznedar, Founder and Chairman, JAIN Angel Investing Network

Vitaly Polekhin, President, Russian Business Angels Association, Russia

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks

Please go to Fuji 1 Hall

WBAF ACADEMY - Workshops 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

19 February 2019, Tuesday

**Swissotel The Bosphorus Istanbul
Zurich Hall**



09:00 Workshop 1 : Making big returns investing in small businesses: An entrepreneurial approach to investing

Investors complain there are not enough good deals. Entrepreneurs complain that there is not enough money. The current investment structures are keeping the two parties apart. 50% of the World's GDP comes from small to medium enterprises, yet most of it is off limits to sophisticated investors. Learn how adopting an entrepreneurial approach with a fixation on liquidity can allow all investors to make big returns investing in small business.

WBAF Faculty Member to lead the session Callum Laing, Partner in Unity Group Private Equity

Callum Laing is an entrepreneur and investor. He is partner in Unity Group Private Equity, Co-Founder and Chairman of MBH Corporation PLC, and is the originator of 'Accelerated Venture Capital' (AVC). Author of two best-selling business books, publisher of more than 700 interviews with entrepreneurs and investors, he is also the WBAF High Commissioner for Singapore.

10:00 Workshop 2 : Combining the best of angel investing and venture capital

According to the latest EBAN figures, the average investment for an angel investor in a single business in 2017 was EUR 25,000, and EUR 182,000 for an angel network. At the same time, venture capital investment starts with significantly larger numbers. Businesses looking to raise \$500K to \$2M often struggle. It's the valley of death. Ian explains how, by leading investment rounds from \$500K to \$2M, and increasingly leading follow-ons, whilst bringing a global ecosystem of advisors and relationships usually available only at large VCs, an angel investor can combine the best of what angel investors and venture capital can offer.

WBAF Faculty Member to lead the session Ian Sosso, Founder of Monte Carlo Capital, EBAN Board Member

Ian Sosso is the founder of Monte Carlo Capital, a group of business angels, UHNWI and

family offices investing globally in early-stage deep tech and highly disruptive businesses. He currently lectures on venture capital and entrepreneurial finance to MBA and finance MSc students at the International University of Monaco. He joined the European Business Angels Network (EBAN) in 2016 and in 2017 won the best performing new member award. Ian was elected to the board of EBAN in June 2018. He is also a board member of the Monaco Venture Capital Association. Ian is a Monégasque and holds a MSc in Finance from the London School of Economics (LSE).

11:00 Workshop 3 :
Growth and excellence from startup to scaleup to exit:
How to maximise your people investments on your entrepreneurial journey

There's a lot of information (and misinformation) about world-class people engagement, from governments to tech start-ups, leaders talk about the operational and strategic advantages for companies who seek to better engage their people. The benefits, from improvements in productivity to quality to safety to profitability are clear. How to achieve these benefits is also clear. However, we know that many organisations struggle to realise and sustain these benefits. We know that the quality of management and leadership is the key 'input' to achieve these 'outputs', as is a sustained and rigorous focus on positively impacting the 'experience' of being at work, day to day, for our people. None of the factors that propel companies to the top of 'best employer' lists are rocket science. It's always the culmination of small practical changes in the way that leaders, managers and everyone interacts with each other, it's the result of people 'feeling' more cared for, valued, listened to etc., and it's the result of the key functions of the business that enable every team to be at their best. In this workshop, Wayne will look at three key areas: what startups and scaleups are getting right, what managers are getting right and what we need to get right, as leaders and investors, to realise these important operational and strategic benefits for our organisations.

WBAF Faculty Member to lead the session
Wayne Clarke, Founding Partner, The Global Growth Institute, UK

Wayne Clarke is a founding partner of the Global Growth Institute based in the UK/Netherlands and from 2007 until 2012 was the international partner of the advisory arm of Best Companies, who produce the Sunday Times Top 100 Companies lists. He began his career at Deloitte and went on to help BDO, the fifth largest accounting network, to achieve a top 20 ranking in the Sunday Times Best Companies lists. He has advised over 600 CEOs/boards and thousands of managers in over 30 countries from Fortune 500 companies to startups on how to drive growth through better people engagement. Wayne was recognised again in 2018 by HR Magazine as one of the 'Most Influential Thinkers in HR' globally. He is also a visiting lecturer at the Cass Business School in London.

12:00 Coffee Break & Networking

12:30 VIP Lunch – by invitation only

Key Note Speech
by Guest Speaker

14:30 Workshop 4 :
How to steal like Steve Jobs - Learn to create the next unicorn
- Learn how to think like a great artist, inventor, creator and innovator.

This workshop will show you how the great artists, scientists, musicians, movie makers, innovators and business creators all have one thing in common – THEY STEAL! You'll learn how others create, how to develop your own creative mindset, how to learn from others and how to create like the best. You'll learn the tools you need to start thinking like Picasso and Steve Jobs. Creating and innovating isn't just for geniuses – it's something that can be learned. And, once you've learned how to 'Steal like Steve Jobs', you'll be on your way to creating something spectacular. Even if you don't create the next unicorn, you'll learn how to come up with winning products, services and designs that give you a competitive edge. Whether you're an investor, a corporate innovator or an entrepreneur, this master-class will teach you something that you can use every day. NGOs, corporates, and private investors that combine the forces of entrepreneurship, innovation, and capital to improve peoples' lives. Such cooperation leads to increased awareness and can expand the investor base, which in turn fosters more inclusion and more sustainable societies as they develop action plans for impact investment.

WBAF Faculty Member to lead the session
Patrick Kedziora, WBAF High Commissioner - France

Patrick Kedziora works closely with early-stage companies and has been a founder of five technology companies in the past fifteen years. He is currently focused on growing his most recent venture – Kedzoh.com, a mobile learning platform for the enterprise, which has won three major international innovation awards: Startup Chile, Startup Brazil and French Tech Ticket. His experience encompasses both banking and industry. He headed a number of corporate finance groups in New York City, and his experience encompasses both commercial and investment banking. Additionally, he was the Managing Director for a \$250 million investment fund. He has also been the Chief Financial Officer of both private companies and a public company, head of business development, and an arranger and financier of management-led buyouts. He has held senior positions at Solomon Equities, Société Générale, and Barington Capital Group and counts Kohlberg Kravis Roberts and T. Boone Pickens amongst his previous clients. He has an MBA from the Stern School of Business at New York University (NYU) and received Bachelor of Arts degrees in both Economics and Political Science from NYU. He is proficient in Spanish and has native fluency in English and French. Mr Kedziora is a mentor to entrepreneurs and is actively involved in the entrepreneurial ecosystem in the U.S. and France. He is passionate about sharing his experiences. He has taught at the undergraduate and graduate levels in both the U.S. and France and has been a judge in numerous start-up competitions.

15:30 Workshop 5 :
7 steps to scale your start-up:
How to invest early and add value to smart teams to get great returns

An interactive session for (1) Start-ups through Series A/B, (2) angel investors to evaluate and select scalability and (3) corporate partners seeking to work with and support great

scale-ups Great teams are built with a shared vision and an ability to execute it. Testing the team is the primary go/no-go decision for any investor or partner. How to do this will be explored in the workshop. There is a close linkage between the mindsets of great sporting teams and great start-up and scaling teams. Scaling is little understood and is often mixed up with the start-up process. Team selection by psychological methods and a focus on key step(s) are critical for scaling. This forces team restructuring, role definition and sometimes early failure to create pivots. Customer and channel commitment via partnerships and leveraging data will be explored alongside RoT (return on time) and lifetime gross margin by customer, channel, product and R&D phases. Investors can, by early application of these techniques, identify great investments via funds, accelerators and business angel syndicates. Corporations can, through partnering and proof of concept or pilot funding, get a first look at new technology or disruptive products or processes.

WBAF Faculty Member to lead the session

Michael O'Connor, CEO CorkBIC, Ireland, EBAN Board Member and Founder of the International Security Accelerator & Fund

Michael O'Connor is CEO of CorkBIC, specialising in high tech businesses involving international growth. He started in marine and arctic exploration in the UK, Spitsbergen, Nigeria and the Caribbean before moving to high-growth manufacturing and sales start-ups with Raychem Corporation in Menlo Park, California. He co-founded Intepro, a venture capital-backed Irish IT start-up. He led the Europe and U.S. market entry, building a team based out of Boston and San Diego and with several rounds of international venture capital before a successful trade exit. Since returning from the USA, he has advised over 500 start-ups. He graduated from Cambridge University in Engineering and earned an MBA from the London Business School and the Wharton School, USA. He is a chartered Engineer in London. Michael has created and runs a regional HBAN business angel network that has completed 80 deals with 2 syndicates and 150 investors investing over €40m in primarily start-ups. He was awarded as the best performing new EBAN member in 2015. He is the founder of the International Security Accelerator as a private investment fund under AIFMD. Funded by VC, angels and a corporate partner and identifying Scaling and Deep Tech teams in cybersecurity, AI, blockchain and data analytics. He has been a board member of several private and public companies in the last 30 years, including EBAN. His interests include governance and building effective boards in the hi-tech field of play. He has been an international judge and umpire in the sailing world for major events. Michael and his team at CorkBIC have an enviable track record of selecting and guiding successful start-ups over many years and achieving good exits.

16:30 Workshop 6 : Converting yourself to an angel investor: What should you know to be a qualified angel investor

For anyone new to angel investing, this is an invaluable workshop that covers the most important topics of investing as an angel and tips on how to avoid the many pitfalls new angel investors often encounter. Marcel Dridje will outline of basic milestones of becoming a qualified angel investor. In this workshop, you will have an idea of what skills you should develop to be a startup-friendly angel investor. This workshop is for corporate executives that manage

innovation and corporate ventures, early-stage capital fund managers, M&A and business development executives, family office investment managers, entrepreneurs who are raising capital or planning exit strategies, successful entrepreneurs interested in becoming an investor or advisor, members of boards of directors, policymakers wishing to encourage the creation of clusters of innovation in their region, and service providers: attorneys, accountants, and consultants.

WBAF Faculty Member to lead the session

Marcel Dridje, President Sophia Business Angels France, EBAN Board Member

Marcel Dridje is currently the SOPHIA BUSINESS ANGELS President (Nice, France), an EBAN Board Member, and Mentor at The Camp (Aix en Provence, France). A seasoned European sales senior executive, Marcel has substantial field experience helping IT and telecom startups in the U.S. and EMEA. Marcel has a broad range of experience in all aspects of sales, marketing, communication and management with direct experience with Fortune 500 enterprises (IBM, Nortel, Lucent, Cisco, EMC, ALU) and startups (Quantum, Andrew Networks, Pluris, Corvis, Ascend and Airespace). During the course of his career, he has held VP roles, most notably as VP EMEA Corvis (first all-optical router), where he grew the team and business to an outstanding success. Of French-Algerian and British origin, Marcel launched his career after completing a BSc in Electronics and Computer Science from Portsmouth Polytechnic UK and holds an M&A executive program credential from INSEAD. Marcel recently left CISCO after 30 years in IT and telecom sales to start his new venture as a business angel with SBA to help startups with seed money, VC connections and business development. Vaelsys/ IVAS, Microgine, Faveeo, Digitalarti, OnePulse and Cyberflowanalytics (Webroot) are six of his star ventures. A self-proclaimed serial entrepreneur, Marcel loves new challenges in sharing his 30 years of experience in IT and telecom and high-tech VC firms with new high-tech start-ups ready to expand their sales and marketing success across EMEA, the USA and APAC.

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks

Please go to Fuji 1 Hall

WBAF ACADEMY - Masterclasses 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

18 February 2019, Monday

Swissotel The Bosphorus Istanbul
Zurich Hall



14:30 EIF Masterclass

How to structure a co-investment fund to attract finance from the EIF European Investment Fund



empowered by case study

The Global Impact Investing Network (GIIN) estimates a market of US\$114 billion in impact investing assets, US\$22.1 billion of which was committed in 2016. The expected growth in commitment in 2017 is 25.9%. The supply of impact capital is expected to rise, but so far, impact investment's share in global financial markets is estimated to be only around 0.2% of global wealth. If this share rises to 2%, it could mean over US\$2 trillion invested in impact-driven assets. Some 1,500 asset managers, with combined assets of over US\$62 trillion, have signed on for the six United Nations Principles for Responsible Investment, while the larger definition of sustainable investment encompasses an estimated total of US\$21.4 trillion.

The European Investment Fund (EIF) is going to deliver a special masterclass on how investors can develop co-investment funds to attract European Investment Fund (EIF) finance. The masterclass will be given by Cyril Gouiffès, Impact Investment Manager at the European Investment Fund in Luxembourg. It will include a real case study from Croatia. At the end of the masterclass, Renata Brkic and her team will share their experience raising EIF finance for their social impact fund. Brkic raised €15 million for the social impact fund she and her team are launching in 2019. Brkic leads the Global Impact Investors Committee of the World Business Angels Investment Forum and chairs the Impact Investment Summit at the World Congress of Angel Investors.

EIF-managed financial products for social impact investing will be presented, specifically, (i) the Social Impact Accelerator (SIA) and (ii) EFSI social impact instruments:

(i) SIA is a vintage 2013 social impact fund-of-funds of EUR 243m with 11 investments in its portfolio to date.

(ii) EFSI social impact instruments are part of the European Union growth plan to foster social innovation in the EU by financially supporting social SMEs through accelerators and

incubators, social impact bond schemes and co-investments with business angels.

Cyril Gouiffès, Impact Investment Manager @ European Investment Fund, Luxembourg

Cyril has been an investment manager within the venture capital team of EIF for the last five years. He is responsible for the management of EIF social impact instruments portfolio at EIF: Social impact funds investments Social Impact Bonds, co-investment with Impact Business Angels and Investments in impact incubators. His entire career within EIF has been dedicated to impact related activities, starting with microfinance in 2008. In this context, he was responsible for the implementation of the JASMINE programme, an EU initiative aimed at boosting the institutional capacity of microfinance institutions in Europe. Prior to joining EIF, Cyril gained unique field experience working with microfinance institutions in the Middle East. Cyril is an occasional lecturer on impact investing at EM Lyon and studied at Toulouse Institut d'Études Politiques where he received a Masters in Development Economics with a focus on poverty alleviation and local development.

16:00

BIC Masterclass:

New Methodologies to Pick Winners When Angel Investing in Blockchain Powered Projects

empowered by case study

This masterclass is designed to share best practices in early-stage investing in startups in the blockchain and cryptocurrencies. Masterclass will cover best practices on conducting due diligence on the business model, legal issues, founders, technology and growth strategies of blockchain projects to reduce investment risks. The masterclass will allow participants to become more confident with doing an initial assessment of blockchain projects and better understand the red flags to watch for.

Brad Bulent Yasar, Founder of the Blockchain Consortium, USA

Brad is an entrepreneur, investor, mentor, and advisor who has started and bootstrapped several companies from inception to maturity over the past 20 years. Brad is currently the co-founder and Managing Partner of Krowd Mentor, a strategic crowdfunding advisory firm focusing on ICOs, cryptocurrencies, blockchain, and token powered organizations. As the co-founder for Blockchain Investors Consortium (BIC) with over \$5 Billion dollars allocated to blockchain and cryptocurrency projects and has access to extensive dealflow and experience analyzing disruptive technologies, Brad has participated in dozens successful crowd sales, which have raised over \$500 million from 10,000s of investors since 2016. Brad also served as managing director of Yasar Corporation where he mentored, advised and invested in more than 50 companies. Passionate about where the worlds of technology and marketing collide, Brad is frequently invited to speak at events related to entrepreneurship, angel investing and business strategy. Most recently, he presented at GCC, Digital Hollywood, and ITU Gate Accelerator Program. A big believer in coaching younger generations of entrepreneurs, Brad serves as a mentor for the Pepperdine Alumni Association. Brad holds a Bachelor of Arts degree in Economics and a Bachelor of Science degree in International Business Management (1999) from Pepperdine University (Malibu, California) and a Bachelor of Science degree in Applied Sciences Math (1996) from Académie de Grenoble (France). His charitable

efforts focus on Goodwill Industries, the LA County Museum of Art, the LA Philharmonic and St. Jude Children's Research Hospital, to name a few. Born in Turkey in 1976, Brad lived and traveled throughout Europe; England, France, and Greece to name a few and migrated to the United States in 1996. Brad is fluent in English, French, Turkish and has basic knowledge of German, and Spanish. Brad currently lives in Los Angeles with his wife, Nadine, and son, Max. "I'm all about empowering people. Team members. Our clients. You name it. It's my job to clear a path for success."

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks

Please go to Fuji 1 Hall

QBAC+ **Qualified Angel Investor Extensive Course** *Certification Programme after the Proficiency Test*

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

20 & 21 & 22 February 2019

Wednesday, Thursday, Friday

Swissotel The Bosphorus Istanbul Acacia Hall



QBAC+ has quickly gained a global popularity, making its way from London to Doha and now Istanbul. Soon after the Qualified Angel Investor Course (QBAC+) concluded at the London Stock Exchange Group, development agencies in Turkey decided to make the programme available to their staff. Then the Qatar Development Bank hosted it in Doha. And now the programme is scheduled to run in Istanbul at the World Congress of Angel Investors for anyone wishing to become an angel investor.

It is the position of the WBAF that when investors have had the advantage of training in the best practices of negotiating deals for early-stage investment, they are better equipped to ensure good returns on their investment. With this in mind, the WBAF Investment Academy offers a wide variety of training programs using a range of input (case studies, panel discussions, and presentations, to name a few), all of which encourage active participation and interaction on the part of those attending.

What is behind this training?

The objective of the course is to introduce the angel investment system to those considering investing in start-ups, SMEs and high-growth companies, using their own money and their own know-how. The course aims to give the basic principles of angel investment and the do's and don'ts when investing as a qualified angel investor.

This course introduces the angel investment system to those considering investing in start-ups, SMEs or high-growth companies, using their own money and contributing their own know-how. The basic principles of angel investment are discussed, along with practical advice for investing as a qualified angel investor. This is an ideal course for professionals from listed companies who can invest a minimum of 5,000 EUR per year, CEOs of companies who can invest a minimum of 5,000 EUR per year, anyone with an entrepreneurial background who can invest a minimum of 5,000 EUR per year. For anyone new to angel investing, this is an invaluable training session covering the basics of investing, aiming to help investors avoid the pitfalls new business angels often encounter.

www.businessangel.academy

20 February 2019, Wednesday

10:00 Introduction to the Course

**Baybars Altuntas, Chairman of the Board of Directors,
World Business Angels Investment Forum (WBAF)**

Financial road map of an entrepreneur from invention to innovation

- Positioning angel investors in this road map
- What is the 'best finance' for entrepreneurs?
- World statistics on angel investment
- Why are you in this room?
- How is the course structured?

10:30 Session 1

10.30am – 12.30pm with a coffee break at 11am

Angel Investment Market

- Introduction to the Angel Investment Market
- Becoming a business angel
- Identifying opportunities
 - Sourcing deal flow
 - Interpreting the pitch
 - Valuing the company
- Creating a portfolio of investments

12:30 Lunch

13:30 Session 2

1.30pm – 5pm with a coffee break at 4pm

Due Diligence and Risk Management

- Commercial
- People
- Legal
- IP
- Financial
- Exit
- Co-investors
- Their due diligence on you

21 February 2019, Thursday

10:00 Session 3

10.30am – 12.30pm with a coffee break at 11am

Setting the deal terms

- Valuing the business
- Negotiating the deal
- Term sheets
- Conducting the negotiation
- Other paperwork
- Post investment governance and deal monitoring

12:30 Lunch

13:30 Session 4

1.30pm – 5pm with a coffee break at 4pm

- New funding rounds
- The Exit
- The Role of Government and policy makers
- Setting up a business angel network or syndicate

22 February 2019, Friday

10:00 Session 5

- Case Study
- Proficiency Test
- QBAC+ Certificate Ceremony

13:00 Closing Remarks

GLOBAL FUNDRAISING STAGE 2019

World Congress of Angel Investors 2019

Unlocking the Potential for Innovation as Developing Global Partnerships for Economic Development

19 February 2019, Tuesday

Swissotel The Bosphorus Istanbul
Fuji 1 Hall



14:30 Investment Readiness for GFRS 2019 - Workshop
18 February 2019, Monday, Neuchatel Hall

Coaches

Christoph Drescher, Chief Executive Officer & Founder, DealMatrix, Austria

Maryam Najafi, Consultant at Karaya Angel Investors, Iran

09:00 Opening Ceremony
19 February 2019, Tuesday, Fuji 1 Hall

Welcome Speech

Baybars Altuntas, Chairman, World Business Angels Investment Forum (WBAF), Turkey

Address of the Minister

H.E. Prof. Zoran Sapuric State Minister of the Republic of Macedonia

09:30 Pitchings

12:30 Lunch

14:30 Pitchings

17:00 Coffee Break & Networking

17:30 Plenary Session & Closing Remarks

Please go to Fuji 1 Hall



Abdul Malek Al Jaber

President, The Middle East Trade Association for Business Angels, UAE

Dr. Abdul Malek Al Jaber has a wealth of experience and a long record of achievements locally and regionally in the ICT, Services and Financial industry. Dr. Al Jaber is the Founder and Chairman of MENA Apps, the former COO of Zain Group and CEO of Zain Jordan. Prior to joining Zain, Dr. Al Jaber served as CEO and Vice Chairman of Paltel Group where he was also responsible for profits growth from \$15 million to \$100 million in a record time. During his tenure, the Paltel Group became the first Palestinian company and 2nd in MENA to adopt the Global Reporting Initiative (GRI) standards on

Corporate Social Responsibility and Sustainability Practice and Reporting, as well as the first company in the country to form a corporate foundation. Dr. Al Jaber serves as chairman of the Golden Wheat Mills Company and is Chairman of Middle East Payment Services, leading payment processor and acquirer in the Middle East. He also sets on a handful of regional and global boards of companies and institutions. In 2010, Dr. Al Jaber was ranked by Global Telecoms, # 62 on its annual power 100 list. He is the first Jordanian recognized on this list. Again and in 2011 the same organization ranked him # 69 and # 70 in

2012. In addition to this, he was also ranked number 21 in the top 50 most powerful people in the Media, Marketing and Advertising in June 2011. He was also awarded by HRH Sheikh Mohamed Bin Rashid PM of UAE as Best Arab Manager. Dr. Al Jaber is a member of the Arab Business Council, WEF, The Arab Technology Forum, YPO and the Global Agenda Council. Dr Al-Jaber is a member of the Advisory Council of Kuwait National Fund for Entrepreneurship, Chairman of Oasis Venture Fund and Founder or Arabreneur.



Abdulaziz Bin Nasser Al-Khalifa

Chief Executive Officer, Qatar Development Bank (QDB), Qatar

In addition to his role as CEO of QDB, Mr. Abdulaziz Nasser Al-Khalifa is Chairman of ELAN Qatar and a Member of the Board of Directors at Qatar Science & Technology Park. He is also Chairman Qatar Business Incubator Center, and the Bedaya Center for Entrepreneurship and Career Development. Before being appointed CEO of QDB, Mr. Al-Khalifa was Executive Director of Strategy & Business Development for three years, serving simultaneously

as Vice -President of several internal and external committees. Prior to joining QDB, Mr. Al-Khalifa worked at Qatar Shell as a Business Development Manager for nearly three years, and held technical and managerial positions at the Qatar General Electricity & Water Corporation (KAHRAMAA) for six years prior to that. Mr. Al-Khalifa has vast experience in the SME, private and entrepreneurship sectors. He played a leading role in the launch of

several flagship development initiatives, including the AL-DHAMEEN Partial Guarantee Program, TASDEER (Qatar Export Development Agency) and the Housing Loan Program for Qatari citizens. Mr. Al-Khalifa holds an MBA from Qatar University and a Bachelor's degree in Electrical Engineering from California State University, and has received several specialized diplomas from Harvard University and INSEAD.



Adnan Akdemir

Adnan Akdemir, President of the Sifisan Entertainment Investments , Vice President of the Turkish Trade Association of Business Angels (TBAA), President of the WBAF Academy

Adnan Akdemir is a third-generation entrepreneur in the entertainment business. After graduating from Istanbul Technical University in Management Engineering and obtaining an MBA from National University in Los Angeles, he attended the UCLA Film School. In 1993, after his return home, he founded AFM Cinemas, which has since become the leading cinema operator in Turkey. He has introduced a true quality cinema experience to Turkey, resulting in rapid national growth in the 90s as the market-maker. In 2000, he completed the first-ever private equity deal in Turkey, with AIG's Blue Voyage Fund. In 2001, he co-founded the Istanbul Independent Film Festival as

a prestigious international event to rejuvenate the Turkish film production industry. In 2004, Adnan completed the IPO of AFM Cinemas, becoming the first entertainment company to list on the Istanbul Stock Exchange. Adnan also co-founded the first Turkish film distribution company, Kenda (with top Turkish producers) to support the development of local productions. In just 3 years, Kenda became the main driver behind more than half of the local content in Turkish cinema. He has since sold the majority of AFM Cinemas to Russia's largest group, Alfa, eventually exiting AFM. Adnan has become the CEO of Eurasia Cinemas, which, in its third year, has grown to

305 multiplex screens to become the leading cinema chain in the Russia-Ukraine-Turkey region. Adnan exited his cinema ventures in 2011 to focus on his family entertainment business and founded www.ilsvision.com, the largest YouTube multi-channel network in the Middle East region. He is the co-founder of the Turkish Business Angels Association and Turkish Cinema Owners Association and an active member of the Young Presidents Organization. He has held a Group A pilot's license since 1984 and an open-sea captain license since 1989. In 2012, Adnan received a Red Cross / Crescent Golden Mercy Medal for his lifetime contributions.



Andrew Work

Managing Director, Head of Media Asia and Europe, Media Division at NexChange, Hong Kong

Andrew Work is the Asia-Pacific Head Content Strategist at NexChange, the social platform connecting the world to finance and innovation. Andrew is also the co-creator of the Fintech O2O brand and events. Mr Work stewards the content of the NexChange and Fintech O2O websites and events with a content team across Asia. Andrew has spoken on, hosted, and moderated panels at a wide range of business, finance, fintech, and in-innovation-re-

lated events around the world. These have included the Fintech O2O Global Summit, the World Bank/IMF SME Finance Forum, the World Business Angel Investment Forum, the Baring's relaunch in Asia, Qualcomm's 4G/5G Summit, RISE Hong Kong, the Canadian Crowdfunding Summit, Standard Chartered events, and many more. Mr Work founded the Hong Kong economic policy think tank and The Lion Rock Institute, where he remains an

active board member. He is the former Executive Director of The Canadian Chamber of Commerce in Hong Kong and has worked for The Economist, Penton Media, and on Parliament Hill with a senior cabinet minister in Ottawa. He has written extensively on public policy as it impinges on the growth of business and flourishing of technology. He holds a Bachelor of Science degree from McGill University and an MBA from the University of Victoria.



Arton Celina

Chief Executive Officer of the BPB Bank, Kosovo

Arton Celina was appointed Chief Executive Officer of the BPB Bank in Kosovo in May 2016. He started his career in the banking and microfinance institution KEP in 1999, and has been with ProCredit Bank since 2002. Mr Celina joined the team of TEB Bank JSC Kosovo

in 2007, initially as a Regional Manager and was later appointed Head of Sales and Marketing. Since 2013 Mr Celina has held the position of Deputy Managing Director at TEB Bank JSC in Kosovo, serving the business segments. Mr Celina graduated from the Faculty of Economics

at Pristina University. He did his post-graduate studies and graduated in the field of management at UBT. In 2013, he received his PhD in Business Administration from SMC University in Switzerland.



Asma Bashir

Chairman at Centuro Global, UK

London, United Kingdom She is a legal professional having started her career within one of the largest law firm's in the world. Asma then went on to establish her own business from a start-up, acting for some of the largest multinational companies in the world offering global services to worldwide jurisdictions. Her clients included Fortune 500 companies and UHNW individuals. Asma's company was acquired at the end of 2014 and she continued to lead the growth within the newly acquired structure, integrating new companies,

setting up new global offices and growing the team around the world. She is now focussing on business growth, mergers and acquisitions and working with fast growing companies on scaling their business and finding investment. She works with both private and institutional investors as well as investing in opportunities directly. She is also an authorised on the Mayor of London's International Business Program supporting companies with their growth needs. Asma's experience includes business transformation, innovation and

technology, managing risk and compliance and international expansion. She has worked on many government initiatives having contributed to the Migration Advisory Committee's report on shortage occupations in the UK, government stakeholder events to support companies with their recruitment challenges and worked with leading trade associations to lobby government on their behalf. She was also a judge for UK Business Awards, London and Partners IE20 program and the start-up awards in London.



Barbara Lang

Managing Partner at InnoExc GmbH, Switzerland

Dr. Barbara Lang started her career at IBM. She then moved on to consulting and is now

managing partner at InnoExc GmbH Switzerland, a consulting company focused on innovation

in crypto tech and biotech.



Baybars Altuntas

Chairman of the Board of Directors, World Business Angels Investment Forum (WBAF)

Former Senior Advisor of the London Stock Exchange Group (LSEG) for the Elite Program, Chairman of the World Business Angels Investment Forum (WBAF) – an affiliated partner of the G20 Global Partnership for Financial Inclusion (GPIFI) chaired by the Queen Maxima of the Netherlands, Co-chair of the Washington DC- based Global Business Angels Network (GBAN), Vice President of the Brussels-based European Trade Association for Business Angels, Seed Funds, and Early Stage Market Players (EBAN), President of the Business Angels Association of Turkey (TBAA), the World Entrepreneurship Forum Ambassador to Turkey and the Balkan countries, and President

of Deulcom International Inc. Star of the Turkish version of the television show Dragons’ Den / Sharks Tank. Recipient of the European Trade Association of Business Angels (EBAN) award for the Best Individual in Europe Globally Engaging with the Global Entrepreneurial Ecosystem in 2014 (Ireland), 2015 (Netherlands), 2016 (Portugal), 2017 (Spain) and 2018 (Bulgaria). The only entrepreneur to be granted a personal audience with former President Obama at the Presidential Summit on Entrepreneurship in Washington DC. Developer of the world-renowned entrepreneurship theory, the Altuntas Start-up Compass Theory, researched by Sheffield University and used

in numerous MBA programs. Appointed as JCI Ambassador, following Ban Ki-moon, former Secretary General of the United Nations. Profiled regularly by leading international media such as CNN International, Bloomberg, BBC. A co-author of Planet Entrepreneur: The World Entrepreneurship Forum’s Guide to Business Success Around the World, published by Wiley (2013). Author of Off the Bus, Into a Supercar! How I Became a Top TV Star and Celebrated Investor, published by Balboa Press (2014) and translated into Chinese, Croatian, Albanian, and Macedonian.



Besim Beqaj

Minister of Innovation and Entrepreneurship, Republic of Kosovo

PhD. Besim Beqaj is newly appointed Minister of Innovation and Entrepreneurship on 9th of September 2017. Before being appointed as a Minister in the Ministry of Innovation and Entrepreneurship, Mr. Beqaj served as a Member of the Parliament of Republic of Kosovo during the previous legislature. Prior to this, from 2013 until 2014 Mr. Beqaj was Minister of Finance, from 2011 until 2013 was Minister of Economic Development, from 2010 until 2011 was Minister of European Integration. Mr. Beqaj was also Political Advisor in the Prime Minister’s Office in the Republic of Kosovo and simultaneously, he was appointed as National Coordinator for the Stability

Pact for South Eastern Europe. Mr. Beqaj served as President of the Kosovo Chamber of Commerce from 2005-2010 and has been re-elected for two mandates. During that period, achieved to raise business community association as one of the main factors for the economic development in our country. Mr. Beqaj obtained the title of BSc. and MSc. and Doctoral Studies (PhD) at the University of Zagreb in Croatia. And also completed the European Doctoral Program in Management and Management of Small Businesses at the Autonomous University of Barcelona, Spain and Vaxjo University, Sweden. In addition, Mr. Beqaj has completed the PhD in Development

and Management of New Products in Kosovo at the University of Prishtina. Mr. Beqaj was part of the Fulbright program where he has lectured and conducted academic research in the field of Economic Integration in South East Europe at the Illinois Institute of Technology, Chicago Kent College of Law. Moreover, his experience is enhanced by academic teaching, as he has the status of the Academic Professor at Public University “Hasan Prishtina” since 1996, where Mr. Beqaj lectures International Business. In addition to Albanian language as a native language, Mr. Beqaj speaks fluently English and Serbo-Croatian, and also is served with German language.



Brad Bulent Yasar

Founder of the Blockchain Consortium, USA

Brad is an entrepreneur, investor, mentor, and advisor who has started and bootstrapped several companies from inception to maturity over the past 20 years. Brad is currently the co-founder and Managing Partner of Krowd Mentor, a strategic crowdfunding advisory firm focusing on ICOs, cryptocurrencies, blockchain, and token powered organizations. As the co-founder for Blockchain Investors Consortium (BIC) with over \$5 Billion dollars allocated to blockchain and cryptocurrency projects and has access to extensive dealflow and experience analyzing disruptive technologies, Brad has participated in dozens successful crowd sales, which have raised over \$500 million from 10,000s of investors since 2016.

Brad also served as managing director of Yasar Corporation where he mentored, advised and invested in more than 50 companies. Passionate about where the worlds of technology and marketing collide, Brad is frequently invited to speak at events related to entrepreneurship, angel investing and business strategy. Most recently, he presented at GCC, Digital Hollywood, and ITU Gate Accelerator Program. A big believer in coaching younger generations of entrepreneurs, Brad serves as a mentor for the Pepperdine Alumni Association. Brad holds a Bachelor of Arts degree in Economics and a Bachelor of Science degree in International Business Management (1999) from Pepperdine University (Mal-

ibu, California) and a Bachelor of Science degree in Applied Sciences Math (1996) from Académie de Grenoble (France). His charitable efforts focus on Goodwill Industries, the LA County Museum of Art, the LA Philharmonic and St. Jude Children's Research Hospital, to name a few. Born in Turkey in 1976, Brad lived and traveled throughout Europe; England, France, and Greece to name a few and migrated to the United States in 1996. Brad is fluent in English, French, Turkish and has basic knowledge of German, and Spanish. Brad currently lives in Los Angeles with his wife, Nadine, and son, Max. "I'm all about empowering people. Team members. Our clients. You name it. It's my job to clear a path for success."



Callum Laing

*Partner in Unity Group Private Equity,
Co-Founder and Chairman of MBH Corporation PLC, Singapore*

Callum Laing is an entrepreneur and investor. He is partner in Unity Group Private Equity, Co-Founder and Chairman of MBH Corporation PLC, and is

the originator of 'Accelerated Venture Capital' (AVC). Author of two best-selling business books, publisher of more than 700 interviews with entrepre-

neurs and investors, he is also the WBAF High Commissioner for Singapore.



Candace Johnson

Emeritus President, European Trade Association for Business Angels, Belgium

Candace Johnson is co-initiator of SES/ASTRA and SES Global, the world's pre-eminent satellite group. She is also founding President of Europe Online Investments S.A., the world's first internet-based online service and satellite broadband network, and founder of Loral Cyberstar-Teleport Europe, Europe's first independent private trans-border satellite communications network. Ms. Johnson is also founding President of the VATM, the Association of Private Telecom Operators in Germany and founding President of the Global Telecom Women's Network (GTWN).

Candace Johnson is also President of Johnson Paradigm Ventures (JPV) which is a principal founding shareholder with AXA, Caisse des Depots, Bayerische Landesbank, and the SPEF of Sophia Euro Lab, Europe's first trans-border early-stage investment company based in Sophia Antipolis. JPV is also a principal founding shareholder in London-based Ariadne Capital, "Architecting Europe.net", one of the earliest supporters and promoters of Skype, the global VoIP phenomenon. Candace is also a member of the Advisory Board of numerous European and US ventures as

well as being a Member of the Board of Governors of EDHEC (France), the University of Haifa in Israel, Sabanci University in Istanbul Turkey, and a Senior Enterprise Fellow for the University of Essex. She has been a featured speaker in the OECD International Entrepreneurship Forums in Shanghai, Riga, and Cape Town. She holds Masters Degrees with Honors from the Sorbonne and Stanford Universities, a Bachelors Degree from Vassar College and her high-school degree from Punahou.



Carsten Borring

Associate Vice President Listings EMEA and Head of Listings & Capital Markets, NASDAQ

Carsten Borring is Associate Vice President Listings EMEA and Head of Listings & Capital Markets, NASDAQ Copenhagen. Carsten has gained a broad knowledge of financial transactions in Corporate Finance departments at Gudme Raaschou and Alfred Berg before joining the Copenhagen Stock Exchange. - Copenhagen Stock Exchange is together with the

exchanges in Sweden, Iceland, Finland and the Baltic countries today part of Nasdaq. Mr. Borring were the architect behind the establishment of the Nasdaq First North market in 2005 – today the Nasdaq junior market has more than 350 companies listed in the Nordics. Carsten is a member of the governments Entrepreneur Panel, the Danish national jury of Entrepreneur

of the Year by EY and the jury of FSRs CSR/ESG award, and a board member of the independent think tank Center for ESG Research. Carsten was born in 1968 has an educational background as a cand.merc. in Finance & Accounting from CBS, and Essentials of Management Certification Program from Wharton, University of Pennsylvania.



Charles S. Sidman

Founding Member, American Angel Capital Association (ACA), USA

Charles S. Sidman, MBA, PhD, is an angel investor and managing partner of ECS Capital Partners, LLC, an innovative early-stage venture fund based in Bar Harbor, Maine, USA, but operating globally. He is a founding member of the American Angel Capital Association, past president of the Crowdfunding Professional Association,

and a frequent advocate for, contributor to and speaker on financial and entrepreneurship issues in Washington, D.C. and beyond.

Dr. Sidman retired as Professor of Molecular Genetics, Biochemistry and Microbiology from the College of Medicine at the University of Cincinnati, where he also served for many

years as Professor of Management in the College of Business and in the university-wide Honors Scholars Program. His education includes a PhD in Immunology from Harvard University, an MBA specializing in Management from the University of Cincinnati, and sabbatical study in Complex Systems at the Santa Fe Institute.



Christoph Drescher

CEO and Founder of DealMatrix, Austria

Christoph Drescher, an Austrian-based, international-acting entrepreneur with a get-things-done mentality and strong execution skills. 20+ years' management experience in senior positions, system integration and technical driven industries. Building up companies from scratch to 150 employees in 9 months to be fully operational (Office, IT,

Telco, HR). Strong know-how in designing and improving processes along the value chain from an end-to-end customer perspective. A technical education combined with project management, sales skills and an MBA in Entrepreneurship are the solid bases for addressing any challenge. Leadership and inspiring the team are core values. Thinking in solutions and

scenarios to turn visions and plans into accomplishments. As CEO and Founder of DealMatrix, his mission is to unite the venture ecosystem by providing, via their independent SaaS platform, better qualified and quantified data. Collaborative usage of know-how in the decision-making process maximises effectiveness and minimises investment risks.



Cyril Gouiffès

Impact Investment Manager @ European Investment Fund, Luxembourg

Cyril has been an investment manager within the venture capital team of EIF for the last five years. He is responsible for the management of EIF social impact instruments portfolio at EIF: Social impact funds investments Social Impact Bonds, co-investment with Impact Business Angels and Investments in impact incubators. His entire

career within EIF has been dedicated to impact related activities, starting with microfinance in 2008. In this context, he was responsible for the implementation of the JASMINE programme, an EU initiative aimed at boosting the institutional capacity of microfinance institutions in Europe. Prior to joining EIF, Cyril gained unique field

experience working with microfinance institutions in the Middle East. Cyril is an occasional lecturer on impact investing at EM Lyon and studied at Toulouse Institut d'Études Politiques where he received a Masters in Development Economics with a focus on poverty alleviation and local development.



Darko Horvat

Minister of economy, Entrepreneurship and Crafts, Republic of Croatia

Mr.sc. Darko Horvat is the Minister of economy, Entrepreneurship and Crafts in Republic of Croatia. Minister Horvat is engaged in public policy in the field of economy and entrepreneurship since 2008 as head

of ministerial department for crafts, and later for the field of energy. He actively participated in development of national regulation regarding energy efficiency as the head of working groups. As an active mem-

ber he participates in the work of international associations CIGRE and CIRED and holds a certificate in the program Circular Economy and Sustainable Development for Developing Countries



Deniz Misir

Family Officer - Financial Wellbeing Consultant, V22 Int. Adv. J. S. Co., Turkey

Deniz MISIR is a global family office and investments specialist. Deniz is a purpose-driven entrepreneur, who established Turkey's first internationally operating trusted advisory V22 International Advisory J. S. Co. in 2013. V22's mission is facilitating "Financial Wellbeing" and serves with wealth preservation, growth and excellence packages. V22 also provides financial wellbeing mentoring & consulting for family business

owners, next-generation members and executives. Deniz is a sought-out speaker in global family office, private wealth, and family business conferences and brings in the "expert generalist" know-how from both the developed and emerging markets and across disciplines. She compiled a wealth talk series, delivered via Mirador Speaker Agency. Before V22, Deniz served the Netherlands Government in roles of "Area Director to Turkey

at Netherlands Foreign Investment Agency" and as "Senior Investment & Economic Officer". Educated for both at Boğaziçi University, Istanbul/Turkey; Deniz holds a B.A. degree in Economics and an Executive M. B. A. degree. She also completed Pictet's "Family Office Masterclass" and Wilson's "Qualified Family Office Professional Program".



Domagoj Vida

Footballer of the Croatia National Team and Beşiktaş

Domagoj Vida is a Croatian footballer who plays as a defender for Turkish club Beşiktaş and the Croatia national team. He is capable of playing in any defensive position but is mostly deployed as a centre-back or right full-back. Vida has spent his entire youth career in Croatia, rising through the youth

system. In his professional career before Beşiktaş, he played in Bayer Leverkusen, Dinamo Zagreb and Dynamo Kyiv from Ukraine. Vida is popular among teammates and has been described as a big-hearted person and a big-hearted player, as well as a big joker. His character helps him deal with the

immense nervousness players experience in, for example, the closing stages of a World Cup. This was evident against Russia in the 2018 World Cup as most of the Croatian team was nervous, but in the shootout Vida eagerly stepped up and coolly dispatched his kick.



Dražen Mršić

Member of the Board of Directors, WBAF Croatia

Dražen Mršić's rich professional experience includes corporate as well as government sector. He was building up his professional career in the banking sector in several international banks. His corporate banking experience included management and board member positions in charge of investment banking and important infrastructure projects such as for example the EBRD projects financing railway

infrastructure, regional road network and agricultural business. After a period of practicing own private law office, Dražen joined the Croatian Chamber of Economy as Deputy Director in charge of financial institutions, economic analysis in which capacity he was representing Croatia the ICC Banking. His current position as Deputy Director of the Croatian Pension Fund focuses on the implementation of

the EU regulations and international contracts. Dražen holds the degree from the Faculty of Law. Furthermore, he obtained the postgraduate degree in International finance and trade law as well as Bar Exam. He is professionally project oriented and specialized in international finance law.



Enriko Ceko

Dean of the Economics and Social Sciences Faculty, Albania

He has graduated the Agronomy Faculty and Economy Faculty (Agriculture University of Tirana 1989, 1996), Faculty of Law (University of Tirana 2002). He has graduated MBA the Nebraska Lincoln University & Tirana University, He holds a PhD diploma in Management (Faculty of Economy, University of Tirana 2005). He has about 29 years working experience and about the same experience lecturing, specialized with about 45

training courses (Albania, USA, UK, Israel, Germany, Austria), etc. He is Dean of Economic and Social Sciences Faculty, University College "WISDOM", President of Conservative Academy, Executive Director of Albanian Center for Sustainable Development, Executive Director of Albanian Center for Waste Recycling, (previously successful experiences as Commercial Officer British Embassy Tirana, World Bank Infrastructure Pro-

jects Supervisor, Newspaper's Editor, etc). He is the author of around 5000 articles and over 30 scientific journal articles, participating in more than 50 international scientific conferences, author of "Total Quality Management" Book, "Quality Management Tools" Monograph, etc. His work focuses on public and private organizations consultancy, ISO Standards included, heading several NGO's etc.



Etienne Kouadio Doh

General Manager, Francophone West Africa, MainOne , Cote D'Ivoire

Having enjoyed a leadership position as Country Director of a Pan-African telecom group, Alink Telecom, in Niger, Ghana, and Cote d'Ivoire from 2006 to 2013, Etienne Kouadio is now playing a leading role in the ICT sector as Chief Operating Officer at VITIB SA, the first technology park in Western Africa. VITIB SA is a government and private joint venture

company in charge of promoting and managing the ICT and biotechnology free trade zone of Côte d'Ivoire. His role consists of attracting investors, analysing business plans, and supporting business incubation and development. With a background in international marketing, Etienne worked for Unilever as a Regional Brand Manager. He is currently leading the national

and international promotion strategy of the Technology Park of Côte d'Ivoire. Etienne has been ranked by IT newsAfrica as among the top 10 telecom leaders in Africa. He is also the President and the Founder of Ivoire Suisse, an NGO that is active in education and the empowerment of women and youth for social justice.



Eythor Ivar Jonsson

Managing Director at the Center for Corporate Governance at the University of Iceland

Dr Eythor Ivar Jonsson is the founder of Accelerate Business, which runs accelerator programs such as the Growth-Train and the CBS MBA Accelerator. Dr Jonsson is an entrepreneur and an academic, affiliated with the Copenhagen Business

School and the University of Iceland. In 2008, he created the first accelerator in Iceland and has since run 15 accelerator programs and created 5 distinct types of accelerators in the Nordic countries. In 2006, Dr Jonsson founded an advisory

board program, the A-Board, in collaboration with the Copenhagen Business School full-time MBA program, which has created advisory boards for more than 100 fast-growing Nordic companies.



Fadi Saab

Chairman, Trans Capital Finance, Lebanon

Fadi Saab has an enriching professional track record over the past 40+ years in Private Equity, Investment Banking, Corporate Finance, Aviation, Tourism, Hospitality, Logistics, and Strategic Management Consultancy. An active board member in major business associations and professional NGO's specializing in the promotion of Business Ethics, Anti Corruption, Corporate Governance, Transparency, Accountability, and Quality Principles/ After graduating from INSEAD in Fontainebleau with a MBA in Finance, he started a banking career at Saudi International Bank (SIB - London) and JP Morgan Guarantee (MGT - New York), to become later one of the youngest VP's of Bankers Trust (BTrCo - NY) responsible for the International

Investment Management Group in the MENA region/ Established Trans Capital Holding in the late 80's and was Chairman & CEO of several companies operating between the USA, Europe and the Middle East in the fields of aviation, tourism, hospitality and technology (Contitronix USA, NBC - ME, North African Aviation, TransMed Airlines, TransAlsace Airlines and Trans Tourism International). In mid 1990's he provided consultancy services to the Investment Development Authority of Lebanon (IDAL) - Presidency of the Council of Ministers, Minister of Public Works & Transportation, Minister of Tourism as well as a number of other major private sector companies. For 12 years (till 2008) Fadi was Chairman & CEO of Trans Mediterra-

nean Airlines (TMA) Lebanon's national cargo airline, thereafter was Founder/Chairman and/or CEO of several investment and operating companies in The UK, Luxembourg, France, Switzerland, Spain, Germany, Denmark, and Lebanon (Top Capital Finance, Aqua Capital Invest, Midtown Hotels; Arab Leasing, United Food Technologies Group, Aqualife A/S, AquaCulture Technologies). In addition to being Founder & Chairman of Trans Capital Finance (UK), Trans Capital Invest (UK), and The Pine Development (Lebanon), he is an active participant in various economic or business associations, and numerous NGO's promoting Integrity; Anti-corruption.



Faruk Inaltekin

Chief Executive Officer, Bilkent Cyberpark, Turkey

Born in 1984, Faruk Inaltekin has Bachelor's Degree in Industrial Engineering 2007 from Middle East Technical University (METU). Upon graduation, he started as University – Industry Collaboration Expert in METUTECH (ODTU Teknokent). After completing obligatory military service during the period of 2008 December – 2009 June, he served as Special

Advisor (technology area) to the President of Union of Chambers and Commodity Exchanges of Turkey (TOBB). After this duty of one year, he started as Sub-contract Administrator at TAI – Turkish Aerospace Industries in June 2010. Faruk joined Bilkent CYBERPARK as the Director of Entrepreneurship and Tech Transfer Department in January 2013 and since October 2016,

he continues as the General Manager. Faruk is also the current Chairman of Association of Turkish Technology Parks (TGBD) and Board Member of Board of Directors of IASP (International Association of Science Parks and Areas of Innovation). Faruk has experience in technoparks, technology transfer, funds and startups.



Ghada O. Teima

Global Program Manager and a Lead Financial Sector Specialist, World Bank Group, USA

Ms. Ghada O. Teima is a Global Program Manager and a Lead Financial Sector Specialist in the World Bank Group. She has over 20 years of financial sector development and management consulting experience. She has been working with the International Finance Corporation for over 12 years, in different capacities. She focuses on digital financial inclusion and small and medium enterprise finance.

Previously, she has managed Access to Finance advisory operations in Latin America and the Caribbean and has previously worked in the Middle East and North Africa region on related topics. She has led IFC Small and Medium Enterprise Finance Advisory Practice globally as well as led the IFC/ World Bank G20 SME Finance Working Group, which has supported the G20 Financial Inclusion agenda

under the Global Partnership for Financial Inclusion (GPFI) since 2010. Prior to joining IFC, Ms. Teima held several positions in the private sector in the areas of corporate finance and management consulting at the national and regional levels with the former Andersen Consulting and Deloitte Touche Tohmatsu International.



Gordana Nikolić

Founder of Par University College and Business Academy Rijeka, Croatia

Gordana Nikolić, PhD, is a founder of Business Academy Rijeka, which has promoted lifelong learning since 2007 via various projects. This has resulted in the formation of an institution of higher education, PAR University College, in August 2011, the only private university college in the North Adriatic region accredited by the Ministry of Science, Education and Sports in Croatia. Currently, Gordana is the Dean of PAR University College. She also established the PAR Institute for Lifelong Learning, the Center for Innovation and Entrepreneurship, and the Entrepreneurship VET Center and other companies. Gordana is a member of the European Network of Female Entrepreneurship Ambassadors

and Entrepreneurship Croatia, and she was participated in the Support Systems for Women Entrepreneurs of South-East Europe programme. In 2014, she was elected a WED Ambassador as a part of the Global Entrepreneurship Week (GEW). For her work she has received a several awards, the most important of which is Women Entrepreneur of the Year in Croatia in 2014. In 2015 she was the recipient of an award for outstanding international achievements in promoting science and education and the entrepreneurship of women. In 2016, she won the special award for extraordinary contributions in the field of higher education and entrepreneurship and the establishment and launch of the first private higher education institution. She is still

the only woman in Croatia who owns a higher education institution. Apart from management, Ms Nikolić also leads a successful science career. She is an author and co-author of several books and more than 40 scientific and professional papers and has been working on a number of programmes and projects. She was a guest professor at the Iacocca Institute of Lehigh University at the Global Village Program for future leaders of business and industry and, since 2012, she has been president of the Program and Organizational Committee of the PAR International Leadership Conference (PILC). She is also a member of many professional and scientific associations and summer schools.



Hans van Grieken

Hans van Grieken EMEA Technology Research & Insights Leader, Deloitte, Netherlands

Hans van Grieken is the EMEA Technology Research & Insights Leader within Deloitte's global CIO programme. He joined Deloitte in August 2016 from Gartner Research. In this role he helps shape Deloitte's global research agenda in addition to identifying & driving a number of EMEA research initiatives. Hans is a Fellow within Deloitte's Center for the Edge

which partners with senior executives to make sense of and profit from emerging opportunities on the edge of business and technology. In both roles Hans frequently addresses international boardrooms and conferences, assisting leaders to better understand the fundamental technology driven changes that shape their business world, navigate short-term challenges

and identify long-term opportunities. Hans is also a part-time Executive Lecturer at Nyenrode Business School on the topic of Digital Disruption and Innovation and since 2009 a supervisory board member at Priva, world market-leader in greenhouse climate management and process optimization.



Hasan Khakbaz

Vice-President of Isfahan Science and Technology Town (ISTT), Iran

Hasan Khakbaz has been the Vice-President of Isfahan Science and Technology Town (ISTT) since 2016. ISTT is the first pioneering science town in Iran, with more than 500 knowledge-based companies. He worked for ISTT for more than 13 years as director of the planning and budgeting department, advisor to the ISTT president, deputy-president

for planning, budgeting, public relations and international affairs, and vice-president for technology support. He has written and contributed to many articles related to science parks and business incubators and has spoken at numerous international seminars and conferences around the world. He was also Executive Secretary of 35th IASP World Conference on Science

Parks and Areas of Innovation in 2018, a Steering Committee member of the IASP 2017 World Conference, and Secretary of the ASPA 2011 International Conference on Science Parks. He is a relationship builder, forming connections with others and has a vast network of contacts.



Hasan Maral

Secretary General, Karacadag Development Agency, Turkey

Dr Hasan Maral has been working as Secretary General of the Karacadag Development Agency (TRC2 Region) since 2015 and his works are focused primarily on regional development to raise a common understanding of development in the region by promoting cooperation between public, private sectors and the non-governmental organiza-

tions, to prepare regional development plans with a participatory and strategic approach and to implement them effectively, to enforce local capacity and increase productivity, to raise competitiveness and investment attraction of the region by improving the investment climate, in order to facilitate a sustainable social and econom-

ic development. He graduated from Dicle University, Faculty of Agriculture in 2003 and started his career at Ministry of Food, Agriculture and Livestock as an agriculture engineer. In 2012, he got his doctorate degree from Çukurova University and also graduated from Anadolu University, Department of Economics in 2014.



Hashim S. Hussein

*Head of the United Nations Industrial Development Organization
Investment & Technology Promotion Office (UNIDO-ITPO)*

Dr. Hashim S. Hussein is the Head of the United Nations Industrial Development Organization – Investment & Technology Promotion Office (UNIDO-ITPO) and Director of the Arab International Centre for Entrepreneurship and Investment Training (ARCEIT) – Kingdom of Bahrain. Dr. Hussein has acquired rich experience in the field of Industrial Development as well as Investment and Technology Promotion in the last 22 years. He's had extensive experience of over 20 years in SME and Entrepreneurship development and He is an international

advocate for Women's Economic Empowerment. He holds a PhD (Honors) in International Law from the Universite de Nantes, France. He obtained a Doctoral Research Programme from the University of Maryland at College Park, Centre for International Development and Conflict Management (CID-CM), Maryland, U.S.A in the year 1989. He has worked at various responsibility levels in different countries like USA, Egypt, Sudan, Austria and the Kingdom of Bahrain. He joined UNIDO in 1991 as a Program Officer posted in the Kingdom

of Bahrain to eventually become the Head of UNIDO-ITPO in 1996. Dr. Hussein is also the Director of the Arab International Center for Entrepreneurship & Investment (AICEI) in which he played an instrumental role in its establishment in Bahrain in 2001. Through AICEI, he initiated and developed the Enterprise Development & Investment Promotion Program (EDIP) which is currently implemented in over 49 countries from Uruguay, Africa, the MENA region and all the way to China.



Hauwa Yabani, QBAC

Chief Executive Officer of Abuja Technology Village FZ, Nigeria

Hauwa Yabani is currently the Chief Executive Officer of Abuja Technology Village FZ Co. As such, she is the Master Developer of a Science and Technology Park and Special Economic Zone development in Nigeria's capital city, with a programs portfolio that comprises masterplan management, largescale infrastructure and real estate development, innovation management and human capital mobilization, and development. Hauwa has provided technical advisory and support services to senior government officials in

the areas of policy formulation, programmes design and implementation management, and entrepreneurship development, all under the auspices of the UN Development Programme. Hauwa is a director and member of several boards, including the International Association of Science Parks and Areas of Innovation, where she currently serves as the Treasurer. Previous board engagements include the Abuja Enterprise Agency. Hauwa is a Fellow of the Nigeria Leadership Initiative, an honour conferred after a Yale-administered semi-

nar on values-based leadership. She is a trustee of initiatives on outsourcing development, free zones management, and an angel network (in formation). Hauwa founded a non-governmental initiative for revival and sustainable development that currently focuses on youth empowerment. She is an alumnus of the University of Reading and the London School of Economics and Political Science, with degrees in Accounting and Finance, Analysis, and the Design and Management of Information Systems.



Helena Matuša

WBAF Croatia Country Director & Assistant Director of Zagorje Development Agency, Croatia

Helena Matuša's experience comes from tackling with preparation and management of public and private investment projects as well as introducing strategic planning approach to regional policy level in Krapina Zagorje County, Croatia. As a team member of Zagorje Development Agency since 2007, Helena participated in bringing

entrepreneurial investment to the County as a certified member of Croatian Investor Friendly Region program and supported entrepreneurs in preparation and implementation of EU funded projects. Helena's expertise includes strategic planning, design thinking and financial modelling in project preparation and implementation. In las few

years, Helena is actively included in major strategic projects of Krapina Zagorje County that have impact on Croatian economy, education and quality of life. Helena is also a proud mother of two girls and one boy.



Hugo Mendes, QBAC

Chief Financial Officer for the Macauto Group, Portugal

Hugo Mendes is currently the Chief Financial Officer (CFO) for Macauto Group, the second-largest producer of automotive sunshades in the world; the company is listed on the Taiwan OTC Exchange (TWO) and headquartered in Tainan, Taiwan. He serves as a senior strategy advisor to the CEO and senior executives. Prior joining Macauto, he was CFO of the Asia Supply Chain for the Hong Kong-based Vivarte Group, and

North China CFO for Decathlon Group, where he was based in Shanghai. He is a national Certified Public Accountant (CPA) of the Portuguese Order of Certified Accountants (OCC). Having graduated from the Oporto Polytechnic business school with a double degree in Accounting and in Finance, Mr Mendes is also a real estate developer, investor and entrepreneur. He is the founder and Managing Director of a real estate boutique

and consulting firm that is committed to helping foreign investors find the best investments in Portugal. Furthermore, he is a member of the Lisbon Business Angels Club and a regular panel speaker at CFO roundtables, the CFO Innovation Hong Kong Forum, the FP&A Innovation Summit-Hong Kong as well as in investing and business angel-related events.



Husnu Ozyegin

Founder & Chairman, Fiba Holding, Turkey

Hüsnü Özyeğin is a Turkish businessman, the owner of FIBA Holding which is a group of finance related companies. He is a self-made billionaire whose net worth is \$3 billion. Özyeğin is the wealthiest man in Turkey. Özyeğin was born in 1944 in Izmir, Turkey. He studied in one of the most elite academies in Istanbul 'Robert College' and graduated from there in 1963. According to Özyeğin, he had only thousand dollars when he went to the United States. There he enrolled at the Oregon State University in Corvallis, Oregon and graduated with a BS degree in civil engineering. After that, he pursued further studies and attended the Business School at Harvard University in Cambridge, Massachusetts obtaining an MBA degree. He remained

in U.S for 3 more years after which he decided to take up an offer from the Pamukbank that was under the ownership of his old school friend Mehmet Emin Karamehmet. He was 32 when he started working there as a general manager. He turned around the bank that was going into a loss before Özyeğin became a part of it. He worked as managing director and general manager of Yapi ve Kredi Bankasi and he remained on this position till 1987. Özyeğin was a member of the Executive Board from 1974 to 1977. After fulfilling his duties at the Pamukbank, Hüsnü Özyeğin realized that he wanted to have his own bank. He founded the Finansbank in October 1987. Özyeğin expanded Finansbank to 200 branches in 9 countries of Europe apart

from Turkey. He initiated several other business mostly finance companies which he joined together under the name 'Fiba Holding' with 8,500 employees in more than 20 countries. Özyeğin made several investments in high demand industries including energy and retail, real estate and construction of shopping centers and condos in the central local business districts. He bought the retail business of supermarket chains called Endi, Gima, Greens and Spar in 1966. Özyeğin made a franchising contract with the famous retail chain of Britain 'Marks & Spencer'. He also bought a bank called 'Sakura bank'.



Ian Sosso

Founder of Monte Carlo Capital, Monte Carlo

Ian Sosso is the founder of Monte Carlo Capital, a group of business angels, UHNWI and family offices investing globally in early-stage deep tech and highly disruptive businesses. He currently lectures on venture capital and entrepreneurial fi-

nance to MBA and finance MSc students at the International University of Monaco. He joined the European Business Angels Network (EBAN) in 2016 and in 2017 won the best performing new member award. Ian was elected to the board of EBAN

in June 2018. He is also a board member of the Monaco Venture Capital Association. Ian is a Monégasque and holds a MSc in Finance from the London School of Economics (LSE).



Ibrahim Mohammed Awal

Minister for Business Development, Republic of Ghana

Dr. Ibrahim Mohammed Awal is Ghana's Minister for Business Development. He has been adjudged 2018 Best Performing Minister in the country. He is the former Managing Director of Graphic Communications Group Limited, Ghana's biggest media organization. He was also the Managing Director of Chase Petroleum. As an entrepreneur, Dr. Awal is the founder and owner of a number of companies such as Marble Communications Group Limited, publishers of The Finder Group of Newspapers, HMW printers, Marble Consultants and Marble Developers. Dr. Awal, was adjudged Ghana's

Marketing Man of the year, '2009'. He holds a Doctorate in Business Administration with specialty in succession planning and business competitiveness from the Swiss Business School and three master's degrees in various disciplines from different universities. He has Masters in Applied Business Research - Swiss Business School, Switzerland, Executive Masters in Business Administration (University of Ghana Business School, Legon) and Masters in International Journalism (University of Wales, UK). Dr. Awal has also done courses in Business Strategy at Harvard Business School, USA and oil production and

management at Oxford, UK. As a graduate of three reputable Business Schools; University of Ghana Business School, Harvard Business School and Swiss Business School, Dr. Awal is committed to improving the entrepreneurial ecosystem in Ghana. He has worked as a consultant for a number of organizations where he offered consultancy services in the areas of business strategy, management, marketing and communications. Dr. Awal has also consulted for Diplomatic Missions, Development partners as well as state institutions.



Ioana Frincu

Chief Operating Officer at Beyond Enterprizes

Chief Operating Officer at Under Development Office, Romania

Blockchain and Machine Learning expert, with a proven track record in Product Management, Product Strategy and Business development. Experienced in corporate and startup environments in Strategy, Operations, and Business Analysis. Currently, Ioana is the Chief Operating Officer at Beyond Enterprizes and COO at Under Develop-

ment Office. Focused on: development of Fintech solutions using blockchain, Product Strategy and Business Development. Previously, she was a consultant at IBM within the Business Analytics and Optimization division and an Analytics and Machine Learning Engineer within Parametric Technology Corporation (PTC). On her spare time, Ioana

serves on the Advisory and Executive Boards of Rotary and the National Organization of Romanian Scouts. Ioana has dual degrees in Computer Science and Information Engineering and in Secondary Education Teaching from the Polytechnic University of Bucharest.



Ismail Haznedar

AIN Angel Investing Network (JAIN Global)

Ismail Haznedar is a Strategist and a Certified Management Consultant (CMC) and Fellow Member of Strategic Planning Society (SPS). Born in 1976 in Tetovo, Macedonia, Ismail Haznedar graduated from Middle East Technical University (METU), earning a Bachelor of Sciences degree in Business Management in 2000. He also completed Masters Degree on Marketing from Marmara Uni-

versity in 2005. He speaks Turkish and English. Presently he is President of JAIN Global, a New York based Angel Investing Network, and Managing Director of Stratejik Isler, a management consultancy company based in Istanbul, Turkey. He is a Certified Management Consultant (CMC) and Fellow Member of Strategic Planning Society (SPS). Ismail Haznedar is Former President of Junior Chamber

International (JCI), leading global network of active citizens. Haznedar was elected as 2015 President of the JCI, leading global organization during 100th Anniversary and served as 2016 JCI Senate Chairman. He is honored to be a life time member and Senator, is Foundation Member and Certified National Trainer (CNT).



Israel Pons

CEO and Co-Founding Partner of Angels Nest LATAM, Mexico

CEO and Co-Founding Partner of Angels Nest LATAM, Angels Nest is an Angel Investment network operating in Mexico and LATAM. It has been named “The most active Angel network in Latin America” By XCALA (Supported by IDB), they also have more than 400 Angels from Latin America, Canada, US and United Kingdom. It has been operating across Mexico since October 2015. Angels nest has lead the largest 1st Angel round for a first crossborder investment in a latinamerican start-up for \$1.2 USD Millions.

They also have kept a record of achieveing one angel investment per month.

Israel is co-founder of Mind The Gap Fund based in the UK and investing in Latam Tech scene since March 2018. Israel is also

the President of the National Entrepreneurship Committee of the IMEF (Mexican Institute of Financial Executives). Active member of the EMAAC (Association of Mexican and German Business), as well as private member of National Audit Committee of Conacyt (National science and technology commission), and the Agro-Tech Fund of “Enture Uno”. Israel developed his academic and professional career during his 24 years in the UK, where he served 5 years as Operations Director for the largest leisure company in Europe. He became an entrepreneur and founded 4 companies in the UK, 3 of them were sold successfully. He became an Angel Investor and decided to move back to Mexico. In Mexico, Israel became a

Director of International Expansion for a Digital Financial Inclusion Model (FINTECH). The same group developed a Venture Capital in which he served as Director of Strategic Alliances and Impact Investment. Israel has given many conferences in different institutions such as universities, forums, exhibitions, among others; related to the topics of entrepreneurship, innovation, Fintech, cross-border angel investing and Crowdfunding in more than 12 countries. Israel has spoken at the largest entrepreneurship festival in Latin America, Inc Monterrey, and conducted the first national webinar on Angel Investment in Mexico, with Punto Mexico Conectado (Government agency for digital inclusion).



Ivan Jovetic

President of the Council, Montenegro Television Broadcasting Company (RTCG)

Co-founder MEBAN, Montenegro

Prof Ivan Jovetic is an entrepreneur and researcher. He holds an MSci degree in Entrepreneurial Economy and is a PhD candidate in International Economy at the UDG. Ivan Jovetic is the cofounder of MSI INVEST Ltd., through which he has been executing his own and his partners’ entrepreneurial ideas, involving himself in several sectors. Since 2007, he has been working at UDG’s Faculty for International Economy, Finance, and Business as a Teaching Fellow. Since 2013, he has also been acting as Vice Dean at the UDG

Faculty for Sports Management. Mr Jovetic is co-founder of the Montenegrin Business Angels Network (MEBAN). He has also been working at the Institute for Strategic Studies and Prognoses since 2005, where he has been involved in and led numerous national and European projects. He is Executive Director of the Centre for European Education and Studies and an ECSA World member. In addition, he is a member of the working groups for negotiations with the European Union. Mr Jovetic’s primary areas of interest

include entrepreneurship and business development, international economy, investments, cyber and defence, and the EU and NATO. Mr Jovetic was Vice President of the Board of the Euro-Atlantic Club of Montenegro from 2006 to 2009. He is also a member of the Society of Economists and Managers of Montenegro as well as the World Entrepreneurship Forum.



Jason Fishman

SVP Digital Strategy at Digital Niche Agency, Advisor Beyond Enterprizes, USA

Jason Fishman has 10+ years experience as a “New Media Enthusiast”, who genuinely enjoys planning, activating, and managing scalable marketing strategies across the full-spectrum of verticals and goals. He is an expert in digital channels including Search Engines, Social Media Platforms, Programmatic Ad Exchanges, Influencer Networks, Email Automation, Content Marketing, and Partnerships. He has held leadership

roles at all sides of the marketing table: Agency, Brand, and Vendor, which explains his ability to structure unique opportunities for DNA clients. Jason managed the Product Marketing Division of a major Mobile Ad Network who exclusively represented ad inventory for 1,500+ Print Publishers Tablet apps and worked with many Top 100 Advertisers. Leveraging traffic algorithms, Jason now takes this knowledge and applies it to scale brands

with effective marketing tactics. Since launching DNA in 2014, Jason and the team have worked with over 200 brands and deliver industry-leading results across eCommerce, Lead Generation and Digital Funding campaigns. DNA worked with over 40 Reg CF, Reg A, Reg D, and International ICO campaigns that have produced over \$75m in funding.



Juan Espadas

Major of Seville

H.E Mr Juan Espadas, Major of Seville, lawyer and expert on European Law, Sustainability and Climate, Social Economy and Territorial Planning policies. Former National Senator for the Kingdom of Spain and Ministry for Housing & Territorial Planning at the Andalusian Regional Government. Currently, he is

Member of the Regions Committee at the European Union and President for the Climate Committee at the Federation of Cities and Regions in Spain. Excmo Sr Juan Espadas, Alcalde de Sevilla, abogado y experto en Derecho Europeo, Politicas de Sostenibilidad y Economia Social ademas de Ordenacion del

Territorio. Ha sido Senador Nacional y Consejero de Vivienda y Territorio de la Junta de Andalucía. Actualmente es miembro del Comite de las Regiones de la Union Europea y Presidente de la Red de Ciudades por el Clima de la Federacion de Española de Municipios y Provincias.



Julius O Akinyemi

Chairman, Founder and CEO of UWINCorp, USA

Julius is the Chairman, Founder and CEO of UWINCorp Inc. (The Mobile Commodity Marketplace) – an initiative for Unleashing the Wealth in Nations, a project he initiated at the Massachusetts Institute of Technology’s Media Lab. The initiative aims to create the Next Generation Capital Market Infrastructure. Julius is also the Entrepreneur-In-Residence at the Massachusetts Institute of Technology’s Media Lab where his mission is the commercialization of technology innovation to empower developing economies. Julius is a technology innovator, a Digital Assets and Blockchain enthusiast. Prior to his residency at MIT he was the Global Director of Emerging Technologies for PepsiCo Inc.,

where he guided technology research and innovation activities. And prior to joining PepsiCo, he was the Senior Vice President for Emerging Technologies and the Wireless Business Technologies at Wells Fargo Bank in San Francisco where he led the architecture team for Mobile Banking and many of the Retail Banking digitization platforms among other reengineered processes. He is currently a member of the selected consultants as Intellectual Properties practitioner to the World Intellectual Properties Organization (WIPO), an agency of the United Nations. Julius is a current member of the Advisory Board of Massachusetts Institute of Technology’s MIT-Africa Committee and its MIT-Africa Executive Working

Group. He was a member of the United Nation’s ICT Working Group to eradicate poverty and one of the 12 member global jurors for OECD’s prize for taking Innovation to scale. Julius was a Donald Gordon Innovation Fellow at the University of Cape Town’s Graduate School of Business. He is a Co-Founder of Cape Town’s “Workshop 17” Innovation Hub. He was the 2016 honoree of the “Spirit of Africa Award” by the Self Help Africa Organization. Julius obtained his MBA from Ohio University; he holds a couple of intellectual property patents and he is a global speaker on Innovation, Entrepreneurship and global Economic Development.



H.E. Kadri Veseli

President of the Assembly of the Republic of Kosovo

Mr. Veseli was elected for the second consecutive term as President of the Assembly of the Republic of Kosovo in September 2017. He is also the President of the Democratic Party of Kosovo (PDK) since May 2016. Before his election as Vice President of PDK in January 2013, Mr. Veseli for almost a decade partnered with international

community in the field of security, peace building and stability in fragile post-war Kosovo. He was also one of the main figures of Kosovo Liberation Army, and in the same time he supported the Rambouillet peace process actively. In this process Mr. Veseli served as an external advisor to the Kosovo delegation. He began his studies in agriculture

at the University of Prishtina. When the Serbian authorities closed down Albanian-language education altogether he continued his studies at the University of Tirana in Albania. After the war he pursued an MBA in General Management– International branch in Thessaloniki, Greece of the University of Sheffield.



Ken Kengatharan

*M. (Ken) Kengatharan, PhD, MBA, Chairman & CEO, Auxesia Orion,
Executive Chairman, Helios Orion and Managing Partner, Atheneos Ventures, USA*

Dr Kengatharan is a co-founder of several San Francisco bay area based biopharmaceutical companies where he held responsibilities in R&D and corporate development. He is currently Chairman, President & CEO of Auxesia Orion, Executive Chairman of Helios Orion and a member of the board of Renexxion. He is also managing general partner at Atheneos Ventures, a San Francisco bay area based evergreen healthcare incubator fund focusing on opportunities in orphan drugs and rare diseases. Previously he was President & CEO of Armetheon (renamed Espero Biopharma following a merger) and prior to that President & CSO of Altheos. He is the former Vice

President, Pre-Clinical R&D of Athenagen (re-named Co-Mentis following a merger). During the last 20 years, Dr. Kengatharan has been critical to the development of multiple drug candidates from concept to clinical development. Since setting-up his first company in the late 1990s, with a great team and highly supportive investors in each case, he has been critical to setting-up 9 companies and raising >\$160MM in private equity and for closing partnership transactions in excess of \$1bn in deal value. He has served on the boards of EPI3 (UK), Athenagen, Altheos, Armetheon, he has been an advisor/advisory board member at Spire-BioVentures, Cardinal Free Clinics (Stanford

University School of Medicine), a mentor at University of California, San Francisco (UCSF)'s entrepreneurship program and a panel judge for the Stanford Business School's Ignite Program. He trained as a cardiovascular pharmacologist in London and at Stanford after obtaining his PhD in pharmacology from the University of London. Dr Kengatharan obtained his MBA (with Distinction) from Durham University in England, where he focused on Biotech Finance and Entrepreneurship. His current interests, based on previous experience, include capital efficient R&D, application of distributed ledger technology, AI, IoT and novel paths to raising private equity, in healthcare.



H.E. Kolinda Grabar-Kitarović

President of the Republic of Croatia

She was born 29 April 1968 in Rijeka, where she attended primary school. She completed secondary school in Los Alamos, New Mexico, United States of America. In 1993, she obtained a degree in English and Spanish from the Faculty of Philosophy, University of Zagreb, and in addition completed further education in Portuguese. In 1994, she completed the Diplomatic Academy in Vienna and in 2000 obtained her Master's degree in International Relations from the Faculty of Political Science, University of Zagreb. From 2002 to 2003, she was a Fulbright scholar on pre-doctoral research in international relations and security policy at the George Washing-

ton University, United States of America. At the time she was awarded the President's Medal for scientific, social and political work. She was also a Lukšić Fellow in Senior Managers in Government Executive Program at the J.F.K. School of Government at Harvard in 2009. Kolinda Grabar-Kitarović began her career in 1992 in the Ministry of Science and Technology and in 1993 moved on to the Ministry of Foreign Affairs, where she held various positions – in 1995 she was Head of Department for North America, in 1997 she worked as Counsellor in the Croatian Embassy in Canada, later as Minister-Counsellor and Deputy Chief of Mission. From

2001 to 2003, she was Minister Counsellor in the Ministry of Foreign Affairs and in November 2003 was elected Member of Parliament in the 7th electoral district. The same year, she was sworn in as Minister of European Integration, and in 2005 as Minister of Foreign Affairs and European Integration, office she held until 2008. The major objective of her term was to lead Croatia on its path to Euro-Atlantic integration and she was Head of the State Delegation for Negotiations on the Accession of the Republic of Croatia to the European Union.



Leonid Nakov

Director of the Center for Economic Researches at Ss. Cyril and Methodius University in Skopje, Macedonia

Prof. Leonid Nakov, PhD is Associate Professor and Director of the Center for Economic Research at Ss. Cyril and Methodius University in Skopje. He focuses on teaching Fundamentals of Management, Change Management, Business Ethics and Scientific Research Ethics in the master's and doctoral programs. As a member of the Management Department, he serves as Secretary of the Master's Program in the fields of MBA Management and Management in Insurance, is an active member of the Committee for International Cooperation at Ss. Cyril and Methodius University in Skopje, and currently coordinates an Erasmus + EU-funded project, PoSsibLe, a joint program for sustainability leader-

ship. Prof. Nakov obtained his Doctoral degree in the field of Strategic Management of Organizational Changes; his Master's degree was in the field of the Management of Organizational Culture. He participated in numerous academic and professional training sessions at prominent domestic and international institutions, such as NISIET in India; CEEMAN, the Central and East European Management Association in Slovenia; the Institute for Business Education in Russia; the Center for European Studies in Germany; the Faculty of Economy and Business Education in Iceland; and at Barry University in the US. Prof. Leonid Nakov has published 57 scientific research papers and has participated at 51 national and

international study visits, conferences, symposiums, seminars and round tables. He is an active member of and reviewer on the editorial board of six academic journals and conference boards in the field of Management and Organizational Change. Prof. Nakov is the only certified national trainer in Macedonia of the Adizes Top Leaf (Leadership Forum) International Methodology of Management, Leadership and Changes, is a member of the board of governors of ASECU in Greece, a national expert on UNDP and the European Bank for Reconstruction and Development (EBRD), a national CEED expert, economic advisor to numerous boards, CEOs and COOs in various business entities and institutions.



Leyla Alaton

Board Member & Shareholder of the Alarko Holding, Turkey

Leyla Alaton is one of the brightest figures of Turkish business life. She comes from a strong tradition of family business. Alaton draws attention with her unique style and brave ideas. She works tirelessly to help women achieve success in their business careers and improve their social status in a self-sufficient manner. Alaton specifically speaks on and helps larger audiences understand the issues of entrepreneurship, innovation and women employment with her vast experience. Leyla Alaton was actively in business life since 1986 and climbed the steps up her career fast thanks to a sophisticated analytic skill. Following her education in USA, she started her career in 1986 at Alarko Holding, founded by her

father Ishak Alaton and his partner Dr. Üzeyir Garih and managed promotion and marketing of Alkent – Etiler Uyduşehir and Alsit Villakent projects. She was named as the “Businesswoman of the Year” by the National Center for Productivity in 1992. She was listed among the “Leaders of the Future” at the Davos World Economic Forum in 1993. In the same year, she founded Megatrend Public Relations and Consulting Company. She provided consultancy service for global giants including Aérospatiale and Alcatel. Alaton is an active member of many non-governmental organizations including GYİAD (Young Businessmen Association) Founding Membership, GIF (Global Relations Forum) Membership, New

Museum, New York Leadership Council Membership, Make A Wish Association Board Membership, Darüşşafaka Education Institutions Consulting Committee Membership, Contemporary Art Istanbul Consulting Committee Membership, WPO (World Presidents' Organization) Membership and “Cartier Women's Initiative Awards” jury membership. She was also a jury member of the TV show “Do You Have An Idea” where she helped young entrepreneurs with their fresh ideas using her years of experience. Supporting women employment Alaton is a known advocate for women in business and social life.



Lucy Chow

Director, Women's Angel Investor Network (WAIN), UAE

Lucy is focused on the innovation space, both in terms of supporting founders and as an investor. She is a Director of WAIN (Women's Angel Investor Network) and sits on the Advisory Board of Mindshift Capital. WAIN has won several awards: Arabian Business Startup Awards 2018, Funding Initiative of the Year and FinX 2018 Award for Fintech Investor of The Year. She is also an investor with NextWave Ventures and the Founder Institute, both based out of the US. Recently Lucy was honored to be a Judge for the GEMS Global Innovation Challenge (student entrepreneurs), the MIT Enterprise Forum Pan Arab & Challenge 22

Prize (an innovation award that promotes creativity in the Arab world), Gulf Customer Experience Awards and the Annual SpeakFluence Cup. During her 12 years in Dubai, Lucy has garnered a strong reputation for originating business focused events that target captains of industry, as well as trendsetters in the UAE through her firm, The Elements Group. She is Chairman of the Steering Committee with The Capital Club (a prestigious private business and social club located in the Dubai International Financial Centre), and founded the Dubai Chapter of Room to Read. Previously, she sat on the UAE committee for Acumen, was Non Execu-

tive Director for Educate Girls Globally and was a Co-Chapter Chair for Techfugees (UAE) and Ellevate. Lucy was featured in the photography book, Women of the UAE and was one of Ahlan's Hot100 in 2012, under the Entrepreneur category. Lucy contributes regularly to entrepreneurship, corporate innovation, and investor events and forums as a speaker, moderator and judge. She is also passionate about developing entrepreneurial skills in students. Lucy has degrees from the Kellogg Graduate School of Management Northwestern University and HK University of Science & Technology and the University of British Columbia.



Marcel Dridje

President of the Sophia Business Angels, France

Marcel Dridje is currently the Sophia Business Angels President (Nice, France), an EBAN Board Member, and Mentor at The Camp (Aix en Provence, France). A seasoned European sales senior executive, Marcel has substantial field experience helping IT and telecom startups in the U.S. and EMEA. Marcel has a broad range of experience in all aspects of sales, marketing, communication and management with direct experience with Fortune 500 enterprises (IBM, Nortel, Lucent, Cisco, EMC, ALU) and startups (Quantum, Andrew

Networks, Pluris, Corvis, Ascend and Airespace). During the course of his career, he has held VP roles, most notably as VP EMEA Corvis (first all-optical router), where he grew the team and business to an outstanding success. Of French-Algerian and British origin, Marcel launched his career after completing a BSc in Electronics and Computer Science from Portsmouth Polytechnic UK and holds an M&A executive program credential from INSEAD. Marcel recently left CISCO after 30 years in IT and telecom sales to start his new venture as a

business angel with SBA to help startups with seed money, VC connections and business development. Vaelys/ IVAS, Microgine, Faveo, Digitalarti, OnePulse and Cyberflowanalytics (Webroot) are six of his star ventures. A self-proclaimed serial entrepreneur, Marcel loves new challenges in sharing his 30 years of experience in IT and telecom and high-tech VC firms with new high-tech start-ups ready to expand their sales and marketing success across EMEA, the USA and APAC.



Marek Rusiecki

Marek Rusiecki, Star of the Dragons' Den TV show of Sony Pictures Television and President of the Management Board of Xevin Investments, Poland

Marek Rusiecki is the star of the 'Dragons' Den' TV show of Sony Pictures Television and a co-founding partner at Xevin Investments, a group of venture capital funds (Xevin Investments, Xevin VC, RX Fund) established in 2008 and based in Warsaw, Poland. He has been

an investor (through funds or directly as an angel) in more than 60 companies all over the CEE region and in Israel. Prior to founding Xevin Investments, Marek co-founded Adnet, the first and largest online advertising network in Poland and the Baltic countries. He has more

than 18 years of experience in the online advertising industry and 10 years in angel investing/venture capital. He holds a master's degree in Economy from the Warsaw School of Economics.



Maria P. Hala

Chief Executive Officer of the Hala Partners, Greece

Maria Hala is an investment professional and an angel investor. She has concentrated on the expansion of the Greek entrepreneurial ecosystem and the establishment of the local angel investment community. Maria provides mentoring and coaching on ventures at seed and start-up stage while she helps them find sources of financing. She is focused on four industries, namely medtech, agritech,

fintech and tourismtech. Maria started her professional career in the finance sector, where she initially gained her experience and her profound knowledge of the international capital markets through asset management positions that focused on equity fund management and portfolio allocation. As a Hellenic Capital Market Commission-Certified Fund Manager, she has spent 17 years as a member of Alpha As-

set Management A.E.D.A.K., a subsidiary of Alpha Bank. Maria is an active member of EBAN and of the MIT Enterprise Forum Greece, where she has served as a judge at their annual StartSmart competition. She is also a member of the Hellenic Spanish Chamber of Commerce.



Maryam Najafi, QBAC

Maryam Najafi Consultant at Karaya Angel Investors, Iran

Maryam Najafi is a business designer and developer. She is an active player in the Iranian startup ecosystem and strongly believes that entrepreneurs are the fuel of economic and social growth in all countries. She found angel investment a very powerful platform to foster entrepreneurship and support startups. As the first executive manager of Karaya Angel Investors, she built up all requirements of creating an Angel investor group, which lead to the formation of the biggest angel network in Iran. To follow her vision she co-founded Hoomaan institute, which delivers management consul-

tancy services and aims to help startups and SMEs achieving their goals. She is an energetic fighter and believes that “there is no dead end, there is always a solution”. This attitude leads to acceptance of new business challenges. She is the business development advisor of Kaarmaan, Iran’s first business club. She’s building a vibrant community of professionals, entrepreneurs, traders and investors in Kaarmaan, as she did in Karaya. She is also the member of advisory board in some Iranian VCs and CVCs. She is an EFQM (European foundation for quality management) prize assessor in Iran which is held

by Institute of productivity and Human Resource development. As her social responsibility she dedicates 3-6 hours a week to mentoring or evaluating startups as a pro bono activity. She is providing mentorship to all startups who approach her, not only Iranian ones, she enjoys helping business owners achieve their visions and make this world a better place. She is also Iran’s WBAF Senator and Secretary General in Global startups committee.



Matthew Gamser

CEO of the SME Finance Forum, International Finance Corporation (IFC), USA

Matthew Gamser is CEO of the SME Finance Forum, the world’s leading center for knowledge exchange, good practice promotion and networking for the finance industry in this field. The SME Finance Forum is managed by the International Finance Corporation (IFC) for the G-20 countries’ Global Partnership for Financial Inclusion. The

SME Finance Forum has over 140 banks, fintech companies and development banks from more than 60 countries as its members. Dr. Gamser has over 35 years’ experience in private enterprise and financial sector development. He has worked for IFC, the private sector arm of the World Bank Group, for 13 years in various positions from

Washington, DC, and Hong Kong. Prior to that he spent 25 years in management consulting and in senior leadership in an international NGO. He holds A.B. and A.M. degrees from Harvard University, and M.Sc. and D.Phil degrees from Sussex University (UK), where his work focused on the management of technological change.



Mehmet Kasapoglu

Minister, Youth & Sports Ministry, Turkey

Dr. Mehmet Kasapoğlu, 1976 yılında İstanbul'da doğdu. Marmara Üniversitesi İktisadi ve İdari Bilimler Fakültesi İşletme Bölümü'nden mezun olan Dr. Kasapoğlu, aynı üniversitede mahalli idareler ve yerinden yönetim programında yüksek lisans yaptı. ABD'deki Florida State Üniversitesi İşletme Fakültesi'nde yönetim organizasyonu alanında araştırmacı, uzman ve proje koordinatörü olarak çalışan Dr. Mehmet Kasapoğlu, Palm Beach Atlantic Üniversit-

esi'nde işletme yüksek lisansını tamamladı. Dr. Kasapoğlu, İstanbul Üniversitesi'nden yerel istihdam konusundaki çalışmasıyla doktora derecesi aldı. Türkiye ve yurt dışındaki öğrenicilik yıllarında sivil toplum kuruluşlarında aktif görev alan Dr. Kasapoğlu, özel sektörde uluslararası ticaret alanında çalıştı. Dr. Mehmet Kasapoğlu, 2009 yılında Başbakanlık Müşavirliği'ne atanmasının ardından Çalışma ve Sosyal Güvenlik Bakanlığı, Milli Eğitim Bakan-

lığı ile Gençlik ve Spor Bakanlığı'nda çeşitli görevler üstlendi. Spor Toto Teşkilat Başkanlığı döneminde sporun tabana yayılması ve herkes için spora erişilebilirliğin sağlanması amacıyla çok sayıda tesisin ülkemize kazandırılmasına katkıda bulunan Dr. Kasapoğlu, gençlik, eğitim ve spor faaliyetlerinin finansmanı ile sportif istihdamın artırılması konularına özellikle odaklandı. Evli ve bir çocuk babası olan Dr. Mehmet Kasapoğlu, İngilizce ve Arapça biliyor.



Mehmet Şimşek

Former Deputy Prime Minister of the Republic of Turkey

Mehmet Şimşek serves as a Deputy Prime Minister of the Republic of Turkey since November 24, 2015, responsible for the management of macroeconomic policies. He previously served as the Minister of Finance (2009-15), one of the longest serving Finance Ministers of Turkey, and as the Minister of Economy (2007-09). He was elected to the Parliament in 2007, 2011 and 2015 representing the Justice and Development Party (AK Party). DPM Şimşek has formulated fiscal policy which has helped Turkey recover strongly from the global financial crisis. He has also undertaken far reaching reforms founding the Tax Audit Board, simplifying tax regulations, enhancing taxpayers' rights, and reducing

the shadow economy. Before entering politics, he worked for Merrill Lynch in London for seven years as an economist and strategist and later as head of Fixed Income Strategy and Macro Economic Research for the emerging EMEA region. From 1998 to 2000, he was a senior economist and bank analyst at Deutsche-Bender Securities in Istanbul. Earlier in his career, he worked on Wall Street for UBS Securities in New York (1997) and as a senior economist at the US Embassy in Ankara (1993-97). DPM Şimşek holds a B.S. in Economics from Ankara University and worked as a research assistant in the University's International Economics and Economic Development Department. He also studied in England

after being awarded a Turkish State Scholarship. He holds an M.Phil in Finance and Investments from Exeter University. DPM Şimşek is also a member of the Global Economic Symposium (GES) advisory board. DPM Şimşek was born in 1967, in a small village in Batman, a province in Southeastern Turkey. He is married, has twin girls, and a boy. He is fluent in Turkish, English and Kurdish. DPM Şimşek was nominated as one of the 500 most powerful people on the planet by Foreign Policy in 2013, and awarded as the "Finance Minister of the Year for Emerging Europe 2013" by Emerging Markets magazine.



Meliksah Utku

Chief Executive Officer, Albaraka Turk, Turkey

Mr. Utku was born in Ankara in 1968. He graduated from Mechanical Engineering Department of Boğaziçi University (Istanbul, 1990). He completed his graduate studies in London School of Economics (1990-1992) and Master's Degree on economic development in Marmara University (Istanbul, 1998). In 2004, he served as consultant to General Manager

of Albaraka Turk. In 2006 - 2007, he was head economist in Albaraka Turk. In addition, he was an economics columnist for Yeni Şafak newspaper for over 10 years (1995-2009). He later worked as Investor Relations Manager from 2007-2009. He continued as CIO - Assistant General Manager in December 2009 and was appointed as CFO - primarily responsible for

Financial Affairs, Budget and Financial Reporting and Corporate Communication Departments. He was a board member of Borsa Istanbul from 2013 to 2016. Currently he is the acting General Manager of Albaraka Turk since October 2016. In addition he is the President of Participation Banks Association of Turkey.



Michael Gold

Chief Executive Officer, Crimson Capital, USA

Michael Gold is Managing Director of Crimson Capital Corp., an international development firm founded in 1991. He has 38 years of experience, 23 of which have been in emerging markets, and specializes in increasing access to finance, innovation, entrepreneurship, competitiveness, privatization, trade, SME development, and legal, policy

and regulatory reform. His activities have resulted in over \$7 billion USD in debt and equity financing, FDI, privatizations, PPPs and export transactions in developing countries. He has been active in the Balkans since 1995. Mr. Gold serves on the boards of development oriented organizations and helped found several innovation, ICT

and renewable energy centers and associations. He is currently a founder and member of the board of the Kosovo Business Angels Network (KosBAN), a member of the board of the American Chamber of Commerce in Kosovo, and chairman of the board of the Local Development Fund.



Michael O'Connor

Chief Executive Officer of CorkBIC, Ireland

Michael O'Connor is CEO of CorkBIC, specialising in high tech businesses involving international growth. He started in marine and arctic exploration in the UK, Spitsbergen, Nigeria and the Caribbean before moving to high-growth manufacturing and sales start-ups with Raychem Corporation in Menlo Park, California. He co-founded Intepro, a venture capital-backed Irish IT start-up. He led the Europe and U.S. market entry, building a team based out of Boston and San Diego and with several rounds of international venture capital before a successful trade exit. Since returning from the USA, he has advised

over 500 start-ups. He graduated from Cambridge University in Engineering and earned an MBA from the London Business School and the Wharton School, USA. He is a chartered Engineer in London. Michael has created and runs a regional HBAN business angel network that has completed 80 deals with 2 syndicates and 150 investors investing over €40m in primarily start-ups. He was awarded as the best performing new EBAN member in 2015. He is the founder of the International Security Accelerator as a private investment fund under AIFMD. Funded by VC, angels and a corporate partner and identifying Scaling

and Deep Tech teams in cybersecurity, AI, blockchain and data analytics. He has been a board member of several private and public companies in the last 30 years, including EBAN. His interests include governance and building effective boards in the hi-tech field of play. He has been an international judge and umpire in the sailing world for major events. Michael and his team at CorkBIC have an enviable track record of selecting and guiding successful start-ups over many years and achieving good exits.



Miguel Martin

Founder and Co-investor at Immerxing Hub, Spain

Miguel Martin is a qualified lawyer, international eMBA and angel investor. He has 15 years' living and working experience across Europe, LATAM, CEE and MENA, focusing on international business development and investment for MNCs such as Carrefour and Mecalux, and start-ups in Spain and Poland, not to mention his own projects. He is the founder and co-investor at Immerxing Hub, an innovative tech and talent accelerator offering a one-stop specialised space with a VR/360/AR academy, demolab, co-working space, and an investment

program to boost the immersive talent and start-ups ecosystem. Immerxing Hub already has two hubs in Spain and is now expanding to the UK, Mexico, and Morocco. In collaboration with WBAF, Miguel Martin is leading the establishment of the first cross-border, vertical business angels network. Miguel is specialised in immersive tech, project management, and early-stage investment, whilst also being an active speaker and an investor in major VR/360/AR tech events such as the Asia VR/AR Fair, World VR/AR, Telefonica VR Hackaton, and Spain-

VRStartups. In addition to his keen interest in immersive tech, Miguel's expertise, networking, and investment interests focus on EdTech, PropTech, and TravelTech. Miguel is a proactive member of the Spanish start-up and business angel community, and regularly features as an investor, mentor, and judge in start-up events such as Telefonica AOF and Bolt Accelerators, MWC/4YFN Investor Network, South Summit, and various business angel industry events.



Mohamed Fetah Krichene

General Manager at Sfax Technopark, Tunisia

Mohamed Fetah Krichene has more than 15 years' experience in management, project management, and sales and marketing strategies in different fields, with a track record of successfully guiding major expansion efforts and strategic partnerships. He also has significant experience supporting entrepreneurs. Before joining Sfax Technopark, Fetah held numerous leadership roles: COO

of a leading facility management company, Deputy Director of CEED Tunisia, Sales and Marketing Manager of the Competitiveness Pole of Sousse (PCS), a PPP managing a science and technology park in mechatronics, an industrial park and a business park. He also launched and managed several companies in the leisure and travel industry, in services and in retails. He graduated from ESC Wesford in

Grenoble. He is also a founding member of Tunisia Technoparks, the Tunisian Association of Science and Technology Parks, a board member of the Tunisian British Chamber Of Commerce, General Secretary of the Healthtech cluster and is very active in promoting entrepreneurship as mentor in founder Institute, Mowgli.



Mohammad Ramin Komeilian, QBAC

Founder of Karmeen Angel Investors Network, Iran

QBAC+ Mohammad Ramin Komeilian is an entrepreneur who is active in several sectors. Abern is the name of Ramin's company, which is home to a variety of investments. Ramin's main focus is technology, and he is one of the founders of Iran's first angel

network. Ramin also heads his family home appliances business, which is now in its second generation. Formerly known as Forouzan, the company is now named Jenova. It is extremely well known in the home appliance business in Iran for its forward thinking management

and transparent staff. Ramin has an MBA with a focus on investment banking. He is also an avid runner and home-trained chef. Mohammad Ramin Komeilian is WBAF High Commissioner Iran.



Mohammed Sh. Al-Rashidi, QBAC

Founder and Executive Chairman of One Global Group, Kuwait

Mohammed Sh. Al-Rashidi is a Founder of multiple ventures in Telcom, mContent, mHealth, mTourism, mEducation, mGovernment and fintech. All his ventures are addressed under its Group One Global (Og), an idea-generation and incubation venture with a business-model that addresses market needs and leads to future growth. Og is a multi-vertical markets digital inclusion platform. Mohammed is known as an aspiring entrepreneur with a passion for the mobilisation of lifestyle services. He acts as a transformer to the current infrastructure of vertical markets. Diversity and

unity of Og Group makes its mission towards its 'One' Vision achievable by 2020. Mohammed founded Og Money (formerly known as Payit), a mobile financial and payment platform with a strong presence in more than 12 countries across the GCC, the Middle East, North Africa, East Africa, West Africa, Europe and the US, offering payments, merchant services, mPos, mobile banking switch, Mobile Wallet and Money Transfer. Mohammed invented recently a patent in Fintech industry registered in US and other countries for performing a card presence Transaction on the cloud. Mohammed

is driven by his philosophy, which is, in brief, that performing a mission always requires brains, machines, resources and a mind-map of processes in order to be successful. On June 2017, Mohammed started disrupting with Og before others did, setting up an innovation lab for experimenting and simulating disrupting technologies such as blockchain, cryptocurrency, ultrasonic, IOT, ML, DL, AI and other plans on a platform called Og X. With this lab, Og is able to maintain sustainability and achieve its ONE vision.



Mulemwa Moongwa

National Coordinator, Financial Literacy Campaign. Zambia

Mulemwa Moongwa was born to be a lawyer, and from her earliest days, she envisioned her life in the courtroom, even using her gap year after high school to intern at the International Tribunal for Rwanda in Tanzania and later enrolling in university to study Law. Before pursuing a career in law, a chance encounter working for a learning centre resulted in discovering her true calling of working with people. Education and technology are the greatest equalisers of our time, and Mulemwa has used both to bring about change. Mulemwa is a co-founder of TopFloor a world-class learning and development facility in her

hometown of Lusaka. Through her efforts and by partnering with the Central Bank, she introduced a financial literacy campaign in 2013. Today this initiative has grown into an award-winning multi-stakeholder project that brings together government, civil society and the private sector and that today serves as a financial inclusion standard for the region and beyond. Mulemwa was instrumental in re-introducing the JCI movement in Zambia as a way to promote active citizenship among young Zambians and served as its president in 2012-2013. Today the movement has grown and is active in various

towns. Mulemwa is the embodiment of 'the power of One'. She makes meaningful change happen! Sub-Committee for Business and SME Development. He served as the 2015 JCI Zimbabwe National President, was the 2016 JCI Africa and Middle East Development Councilor, and has since been awarded lifetime membership of the JCI. In 2016, Mulemwa was lauded by the Zimbabwe National Chamber of Commerce as the rural businessman of the year. Mulemwa spends most of his time developing and supporting enterprise development, strategy, and structuring financial models that support SMEs.



Murat Duran

Founder, FintechPark, Turkey

He was graduated from METU (Middle East Technical University) both grad and undergrad and still continue to PhD Programme. He is specialized on software development focused on financial technologies including core banking, payment technologies, online banking, PSD2, card issuing/acquiring systems, and finally blockchain and crypto asset management technologies for more than 20

years.

He established his first company during his undergraduate program. Then he worked as Senior Developer at TUBITAK for 6 years and return back to his own company for the last 15 years. He completed many fintech projects both in Turkey and other countries like Kuwait, USA, Germany, Italy, Dubai, etc. He has experience on Blockchain and CryptoAssets and

supporting new technologies based on blockchain such as CrossBorder Payment Systems. He is the author of the book “Vicdan” (conscience) which is about how to do your best both with respect to the Boss and the staff through the ethic abilities in a technology company. He is the founder of the first the-matic Angel Investor Foundation in Turkey; FintechPark.



Nikhil Agarwal

Senior Advisor of the Indian Chamber of Commerce, India

Dr Nikhil Agarwal is India’s foremost Innovation and Policy expert. He is currently Convenor of the Denver-based policy think tank, IndiaGlobal. In 2017, he was nominated as Fellow of IC2 Institute at the University of Texas, Austin. He was CEO of the AP Innovation Society of the Government of Andhra Pradesh in India between 2015 and 2017. Dr Agarwal was involved in developing large-scale innovation projects such as a 300-acre cyber security industrial park and several rural innovation labs, incubation centres, and start-up ecosystems. Further, he was involved in the setting up of INR, a \$1B start-up fund. He

is also the founder of Entrepreneur Café, a global movement that has spread to 110 cities on six continents, connecting over 45,000 entrepreneurs. Dr Agarwal has founded businesses and advised firms on strategic matters over the past 20 years of his career. His interviews and his work have been extensively covered in the international media, including the Harvard Business Review Blog, Forbes, CNN Money, BBC Radio, and The New York Times, to name a few. Professor Agarwal has served on many international think tanks and holds leadership positions in global organizations. Between 2006 and 2013, he served as a

high-level advisor to the United Nations Global Alliance on ICT and Development (UNGAID). He is an International Advisory Board Member at the World Entrepreneurship Forum (WEF) and the Open Mind Foundation. He was the first Asian to be elected as Co-Chair of the prestigious Internet Society Advisory Council (ISOC-AC) for 2008-2010. He is a recipient of ‘Excellence in Promoting Innovation in Governance’ from the government of Rajasthan, India. Professor Nikhil Agarwal is an alumnus of the University of Cambridge and the University of Edinburgh.



Ozlem Dalga

Corporate Communications Consultant, Turkey

Media Management Executive with 20 years of progressive leadership experience. Award winning journalist noted for content and corporate entrepreneurial vision, planning and organizational skills. Strong developer and manager of people and

content. Corporate communication strategy development and extensive media management experience in international companies such as PHILIP MORRIS, BLOOMBERG. Moderator, Co-host at international events such as World Economic Forum,

Aspen Institute. Now ready to offer strategic media consultancy and roadmap to companies, senior management in order to better manage corporate reputation in the digital era.



Ozlem Denizmen

Founding President of FODER, Financial Literacy and Inclusion Association of Turkey

Özlem Denizmen is an entrepreneur and opinion leader for 'economic empowerment of women' in many national and international platforms. She started her career as a Financial Analyst on Wall Street in USA. After her corporate career at Doğu Group, one of the largest holdings in Turkey, Denizmen leads the Financial Literacy Movement with long-term social

impact companies and projects at national scale. Denizmen was recognized by many awards including "Young Global Leader" by the World Economic Forum (WEF) in Davos. She also launched several (fintech, media, education) startups, as well as an NGO in field of personal finance. She is the founding President of FODER (Financial Literacy and Inclusion Asso-

ciation of Turkey. She is also a media personality with a weekly popular TV Show on national TV, weekly newspaper column, she published 3 books. She is a graduate of Cornell University, with MBA from MIT Sloan, and her executive diplomas include HBS, Stanford and Harvard Kennedy School. She is married and has two sons.



Panayiotis H. Ketikidis

The University of Sheffield International Faculty CITY College and Chairperson of SEERC, Greece

Professor Panayiotis Ketikidis is the co-founder of the Hellenic Business Angels Network (HeBAN), Chairman of the South East European Research Centre (SEERC) and the Vice Principal for Research, Innovation and External Relations of CITY College, an international faculty of the University of Sheffield. He has over 30 years of experience in management, education, innovation, research, and competitive research funding, with several networks established as a result of this experience. He is regularly invited as a keynote speaker to national and international business and academic conferences. Prof. Ketikidis is the president and founder of the

Triple Helix Association Chapter of Greece, established in 2013; a member of the Board of the Innovation Zone of Thessaloniki [(AZK) 2013-present]; a member of the Board at Technopolis – Thessaloniki ICT Business Park (2010-present); emeritus member of the Exporters' Association of Northern Greece Management Board [(SEVE) 2006-present]; and member of the Administration Board – Centre for the support of female employment and entrepreneurship [ERGANI (2006-2016)]. For many years, he was also an expert reviewer of DG XIII (Telecommunications, Information Industries, and Innovation) for the European

Commission and has also been involved in many European Information Technology projects funded by the European Commission (1992-present). Prof. Ketikidis is the Chief Editor of the International Journal of Innovation & Regional Development (IJIRD), European Editor of the International Journal of Enterprise Network Management (IJENM) and founder of the International Conference for Entrepreneurship, Innovation, and Regional Development (ICEIRD).



Patrick Kedziora

WBAF High Commissioner, France

Patrick Kedziora works closely with early-stage companies and has been a founder of five technology companies in the past fifteen years. He is currently focused on growing his most recent venture – Kedzoh.com, a mobile learning platform for the enterprise, which has won three major international innovation awards: Startup Chile, Startup Brazil and French Tech Ticket. His experience encompasses both banking and industry. He headed a number of corporate finance groups in New York City, and his experience encompasses both commercial

and investment banking. Additionally, he was the Managing Director for a \$250 million investment fund. He has also been the Chief Financial Officer of both private companies and a public company, head of business development, and an arranger and financier of management-led buyouts. He has held senior positions at Solomon Equities, Société Générale, and Barington Capital Group and counts Kohlberg Kravis Roberts and T. Boone Pickens amongst his previous clients. He has an MBA from the Stern School of Business at New York University

(NYU) and received Bachelor of Arts degrees in both Economics and Political Science from NYU. He is proficient in Spanish and has native fluency in English and French. Mr Kedziora is a mentor to entrepreneurs and is actively involved in the entrepreneurial ecosystem in the U.S. and France. He is passionate about sharing his experiences. He has taught at the undergraduate and graduate levels in both the U.S. and France and has been a judge in numerous startup competitions.



Paul Doany

Chief Executive Officer, Turk Telekom, Turkey

In the past 5 years, Dr. Doany focused on ICT Venture Capital, managing investments in early stage IT/internet companies and renewable energy. In the preceding 12 years, he was with the Saudi Oger Group, having served as founding CEO of Oger Telecom and CEO of Türk Telekom for 5 years. During his tenure with Saudi Oger Group, he led the acquisition of 55% stake in Türk Telekom during privatization tender, the public listing on BIST, as well as acquisition of IT companies and international

wholesale operations (Pantel, rebranded as Türk Telekom International). He also led the successful bid for including operational startup until the full launch of Cell C in South Africa. Prior to that, he was in the telecommunications consultancy business for 14 years as Managing Director of Dar Consultants (London), as well as Director/ Partner of Dar Al Handasah Consultants (Shair & Partners), having built its telecom practice, as well as assisting with expansion into transportation/

economics (over 3,000 employees across all disciplines). He also served as Senior Lecturer in the AUB in Beirut, in the Electronics/Communications Department for a period of 4 years. Dr. Doany holds a PhD in Communications Engineering (UMIST, Manchester, UK, 1981); MSc in Digital Electronics & Communications Engineering (Bradford University, UK, 1978), and BE in Electrical/Electronics Engineering (AUB, Beirut, 1977).



Peter E. Braun

Board Member at EBAN, Switzerland

Peter E. Braun (55) is a true rocket scientist by education. After having assumed several management positions in the aerospace and car industry, he started his career as a serial entrepreneur. After several exits, including two IPOs in the US and Germany, Peter started to invest and is today internationally recognized as a leading Angel Investor. Since more than 8 years, Peter serves on the board of EBAN, the European Business Angel Network (www.eban.org). Through his structures and with his network, he has invested in almost 50 high-tech companies. He always scouts for potentially cutting-edge technologies and gets involved early on with „cutting edge“ players. He is a much sought-after evangelist for

cross-border investments and as such advises banks, financial institutions such as exchanges, numerous start-ups and also government bodies in that field. He has a solid overview about major trends in the area and is a critical voice when things are overhyped. He is part of numerous international juries and handed awards to many winners of technology contests. Peter is a popular coach to both entrepreneurs and investors. As a gifted speaker he is regularly invited to deliver keynote speeches or lead panel discussions on many international conferences. Being deeply rooted into the international eco-system of early stage investments, he provides valuable insights into the dynamics of tech developments and upcoming trends to watch and follow

-or even lead them. He is a well-known individual in the venture capital scene and on various levels involved with international VC funds. He also serves on the board of www.equitypitcher.com, a Liechtenstein/Swiss based VC. Peter has backed and supported selected companies and analyzed and observed many others on an international scale. Based on this background, Peter can help to providing answers to such pressing questions such as data security, scalability, speed (number of transactions), smart contracts and a suitable strategy and tactics for various players to successfully exit. Since 2004 Peter lives with his family in Switzerland.



Peter Cowley

President, European Trade Association for Business Angels, UK

Peter is a Cambridge University Engineering/Computing graduate who has founded and run over ten technology and construction businesses for 35+ years and, since then, has angel invested in over 55 startups mainly in Cambridge and London, having been UK Angel of the Year for 2014/15. He is a non-executive director of five

of those startups and a board observer of four others. Peter is chair of the Cambridge Business Angels, is a Fellow in Entrepreneurship of the Cambridge Judge Business School and has mentored countless entrepreneurs. He setup and runs the Martlet early stage corporate angel investment fund of Marshall of Cambridge, which has

invested £5M in 40+ startups, and is a member of the investment committee of the £100M UK Government Angel CoFund. For over 15 years, Peter has been involved in charity and social enterprise governance as chair and treasurer of various trustee boards.



Petr Sramek

Co-founder of the Platform on Artificial Intelligence at the Confederation of Industry of the Czech Republic

Petr Sramek is a Czech visionary, a serial entrepreneur of over 28 years, mentor, and artificial intelligence populariser. He is a founder of AI Startup Incubator, helping innovative teams and early-stage start-ups in the field of artificial intelligence technol-

ogy to grow into self-confident companies with global ambitions. The incubation program is open for international applications. Petr is a co-founder of the Platform on Artificial Intelligence at the Confederation of Industry of the Czech Republic,

a partner of the European Commission. He is a member of Peter Diamandis's organization, Abundance 360, and Singularity University.



Pierre Matek

Member of the Board of Directors, WBAF Croatia

Pierre Matek is an investment funds' pioneer in Croatia and an investment professional and regulator with over 20 years of experience. He is devoted to developing a sustainable and fair investment environment,

promoting market integrity, helping investors to fulfil their long-term needs and motivating companies to promote transparency and ethical standards in the way they are conducting their businesses. Pierre is a CFA®

charterholder and holds a PhD in Law from European Faculty of Law in Slovenia.



Renata Brkić, QBAC

Founder at Feelsgood Social Impact Investment Fund, Board Member of the WBAF Croatia

Renata Brkić is a serial entrepreneur and impact investor; as well as CEO and owner of a company active in licensing, consulting, and organization of worldwide supply-chain operations for licensed products. She is strongly devoted to fostering social impact orientation in businesses that are science, women, education, and children oriented. In her capacities as President of the General Assembly at ZEZ center, and Head of the Social Impact Investment Hub Professor Balthazar, Renata is responsible for the revival of the Professor Balthazar character as a unique, artistic, socially

responsible brand. For this role she is also a TBAA award-winner for the best social impact investment in South East Europe. As founding partner of Feelsgood Social Impact Venture Fund, she has been playing a leading role in the process of bringing the European Investment Fund (EIF) to the Fund as principal investor. As WBAF high commissioner and focal point for impact, she is active in promoting the European Investment Fund Social Impact Accelerator (EIF SIA) programs for social enterprises to impact investors. She is also a Qualified Angel Investor Certificate

holder. Personally, she invests in wonderful ideas that do not necessarily have fast payback, but that can change the world for the better and push the human race forward. Renata is also a mother of three. Across the last 9 years his focus has been on building and deploying a regional innovative strategy starting from Jordan. Worked on developing innovative funds to deliver solutions that address the region to be well positioned as an "open lab" a term he coined for early adoption that can take solutions globally.



Rina Neoh

Co-founder, Ficus Venture Capital, Malaysia

She is a seasoned entrepreneur and multi-awarded startup advocate in the ASEAN region, with proven expertise in setting up and developing innovation-driven companies, including brick-and-mortar and technology-enabled enterprises. With more than 20 years of experience in both the corporate and entrepreneurial world, Rina is an expert in incubating new businesses, finding new markets, creating unique value propositions and creating sustainable revenue streams. She was in-

strumental in introducing two IPOs in the Australian Stock Exchange and helped execute complex cross border mergers and acquisitions strategy within the Asia Pacific region. Rina co-founded Mercatus Capital PteLtd, a homegrown incubator and venture accelerator based in Singapore since 2006. Through its angel networks, provided seed financing to promising new ventures, with more than 80 startups seeded and incubated in Singapore, Malaysia, Australia, India, China and Hong Kong.

Rina holds strategic management roles, directorships and equities in MercatusCapital, Ficus Venture Capital, FintechLab, Synapse EduTech Ventures, Global Learning Solutions, MindChampsInternational Pre-Schools, Smarter Robotics, Asia CEO Community, and Unlimited Brands. Serves as executive coach and senior adviser to several business advisory boards, non-governmental organisations and educational institutions.



Robert Ługowski

Co-founder and Managing Partner at CobinAngels, Poland

He graduated from the Carlson School of Management MBA program and the Warsaw School of Economics as well as individual intercollegiate studies at Catholic University of Lublin, Lublin University of Technology and Maria Curie-Skłodowska University. Co-founder and Managing Partner at CobinAngels, leading Polish business angel network, entrepreneur, early stage investor. Expert in diffusion of innovation, business models and organization and development of new ventures. Mentor and member of evaluation teams in start-up contests, investor and coach in a number

of innovative technology start-ups (eg. MIT Enterprise Forum, Microsoft Imagine Cup, PWC expert). Member of the supervisory boards and control bodies of a number of companies listed on the Warsaw Stock Exchange and the London Stock Exchange, including Work Service S.A. as well as start-ups eg. Photon Entertainment, Salesbook. He has extensive experience gained while working on managerial positions in global technology companies such as Xerox, Hewlett-Packard, recently Atos. He supervised and was responsible for the implementation of a number of innovative projects

in Poland and regional markets of Central and Eastern Europe, Israel, Egypt and Turkey. He also held a number of functions in industry and social organizations including President of Business Students Club, Member of the Board of Polish Chamber of Information and Telecommunications, Warsaw Executive MBA Alumni Association and French Chamber of Commerce and Industry in Poland. Initiator of the Business Angels Poland Confederation, recently elected as Board member of European Business Angels Network.



Rui Falcao

Co-founder and Angel Investor at REDangels, Portugal

He is a professional angel investor, co-founder and managing partner of REDangels, the leading angel group in Portugal comprising more than 50 angel investors from 8 countries. Coming initially from a software engineer background, Rui was a serial entrepreneur of the internet booming days, participating as entrepreneur and angel investor in more than 20 startups in technologies and communications sector. Rui has the complete experience of the

entrepreneurial cycle going from founding stage, validation, grow and internationalization, failure and successful exits. Rui has received several awards during his career, regarding entrepreneurship and creativity. He was founder and board member of professional associations such as multimedia, management and business angels, always committed with common good for society. Actually, his passion and effort is driven to develop a professional angel network brand

and support gatekeepers and angel groups to become more professional, providing great angel experience and strong engagement. Rui was a university professor long time ago, before he decided to enter the entrepreneurial adventure. Recently, there is an extra life challenge to create trust and credibility about angel investing by finishing a PHD on angel investor perceived value.



Sabetha Mwambenja, QBAC

Country Director of the WBAF Tanzania

QBAC+ Dr Sabetha Mwambenja earned her Bachelor of Arts degree at the University of Dar Es Salaam in Tanzania and went on to obtain a Master's degree in Business Administration at the University of Central Michigan in the US. She is also the holder of diplomas in Agribusiness Management, Rural Credit Development, Industrial Extension Services and Micro Enterprises Finance. Dr Mwambenja started her banking career at the National Bank of Commerce (NBC) and was later became the first woman Director of Credit in the history of the NBC. In January 1998, she was appointed General Manager of the newly established Exim Bank Tanzania Limited, being the first Woman General Manager in the history

of Tanzania's banking industry. In 2000, Dr Mwambenja was then promoted to Chief Executive Officer of Exim bank, once again as the first and only woman CEO in the Tanzania banking sector. She held this position for 14 years. In 2009, Dr Mwambenja was appointed as a member of the Governing Board of the Global Banking Alliance (GBA) for women. In the same year, she was also appointed as a board member of the Southern Highlands University College. In 2010, the TIAW (The International Alliance for Women), named Dr Sabetha as a winner of in the prestigious TIAW World of Difference 100 Awards in the community/ corporate category. In January 2011, Dr Mwambenja was appointed as the first Managing Director and

CEO of the newly-established, Covenant Bank for Women Tanzania Limited. Due to her commitment to empowering women, Dr Mwambenja was among the chosen few to represent Tanzania on a panel at the First African First Ladies Summit. In 2012, the President of Tanzania appointed Dr Mwambenja Chairperson of the Tanzania Trade Development Authority, which operates under the Ministry of Industries and Trade. In March 2015, Women Empowered to Achieve the Impossible (WETATI), named Dr Mwambenja as the winner of the 'Woman Achieving the Impossible in Life and Business' award for her philanthropy, entrepreneurial and executive leadership savvy, and exemplary character.



Sabur Khan

Chairman of Daffodil Family, Bangladesh

Mr Md. Sabur Khan, Chairman of the Daffodil Family has involved himself with numerous challenges during his attachment as the President of Dhaka Chamber of Commerce and Industry, President of the Bangladesh Computer Samity, Member of Prime Minister's ICT Task Force, etc. He has made great contributions to the establishment of such entities as the ICT Ministry, IT Incubator, and BCS Computer City. The Bangladesh government has awarded Mr Khan the status of 'Commercially Important Person' for his role. Mr Khan is the Chairman of the Global Trade Committee and Director of the World IT and Services Alliances,

the world's largest IT organization. During the year 2013, Mr Khan initiated a project to create 2,000 new entrepreneurs. He has written and published several books, including Uddokta Unnoyon Nirdeshika (Bengali), Art of Living, A Journey Towards Entrepreneurship and Employability 360°. To develop a self-employed generation, he aims to create more job opportunities; his initiatives to promote entrepreneurship include business incubators, start-ups, venture capitals, a department of Entrepreneurship at the university level. His commitment to development in the field of business, entrepreneurship, leadership and human resources

development has led to appointments as Visiting Professor at numerous universities in such countries as Malaysia, Indonesia, India, Kyrgyzstan, and so on. He has received honorary professorships from Adam University in Bishkek, Kyrgyzstan and Issyk-Kul State University in Karakol, Kyrgyzstan; and he holds honorary doctorates from two Kyrgyz universities: Ala-Too International University in Bishkek and Naryn State University in Naryn. In recognition of his contributions, Mr Khan has received many national and international awards. He established the Daffodil Foundation for underprivileged people.



Sanem Otkar

President, Women Entrepreneurs Association of Turkey

Born in İzmir, Turkey, Sanem Otkar Öğüt graduated from Bornova Anadolu High School, then followed by Marmara University as a major of International Relations. Sanem's career started in Colgate Palmolive Türkiye in 1993 where she worked as Key Account Manager and Trade Marketing Manager for 3 years. She established her first company Tribeca Communication Consultancy in 1997. Just after 2 years, she then became one of the founding partners of Tribal Sales & Marketing Support Services. In order to expand her marketing services business, she later founded her database marketing company, directComm in 2000. In 2002 she formed a partnership with the American Peppers Rogers Group and became one of the Founding Part-

ners of Peppers Rogers Türkiye (PRG). In 2009 in order to focus only on directComm Marketing Group, Sanem liquidated her shares in PRG. She lastly founded Limonsocial Social Media Agency in 2011. In 2015, WPP announces that GroupM, the leading global media investment management group, has acquired a majority stake in directComm Marketing Group, a leading provider of integrated direct marketing services in Turkey. She is also become partner and CEO of Wunderman İstanbul since July, 2017. She defines herself as serial entrepreneur. She was one of the Top Ten Women Entrepreneurs of Turkey in 2010. She is still quite active in directComm and Limonsocial as Managing Partner. Sanem was also one of the 12

founding members of Turkish Direct Marketing Association (TDMA) in 2005 and served as the President and Head of Board 2007-2009. Having worked for leading brands in various sectors of Turkey in communication, sales and marketing consulting, her numerous work and projects have been awarded many times. She has been active member of KAGIDER, the Women Entrepreneurs Association of Turkey since 2010 and has volunteered in many women empowerment projects as leader, mentor or participant. In May 2015, she has been elected as the President of KAGIDER. She is also a member of W20 Steering Committee. She is married and has two daughters.



Sebahat Isik

Managing Director and Partner of YSM Consultancy, Bahrain

Sebahat Isik holds a BSc degree in Chemistry from Hacettepe University and a post-graduate degree from Gazi University; both universities are in Ankara, Turkey. She followed up with a banking diploma from the Bahrain Institute of Banking and Finance. Her career in the financial sector spans over 17 years as Head of Treasury, Credit and Director at the Fortis Bank A.S. Bahrain Branch, where he was involved in Credit and Trade Finance transactions. She is

currently the Managing Director and Partner at YSM Consultancy, a financial and management consultancy, which basically specializes in setting up and temporarily managing contractors and joint-venture businesses in the Kingdom of Bahrain. She holds a UNIDO certificate from the Enterprise Development and Investment Promotion programme and works closely with entrepreneurs. She also coaches university students in the INJAZ Bahrain Youth

Development programme. Her company extends services to fintech companies who are planning to establish themselves in Bahrain Fintech Bay. She has been a Rotarian since 2001 and a member of the Bahrain Businesswomen's Society and the Bahrain Photography Society. She was also a member of the Bahrain-Turkey Joint Business Council from 2016 to 2018.



Sergio Vela

Director of Financing and Investor Relations at ICEX-Invest in Spain

Sergio Vela is Director of Financing and Investor Relations at ICEX-Invest in Spain, where he had also served as Secretary of the Executive Board. Previously he served as Trade Commissioner of Spain in Muscat for five years and as Deputy Director for Research and Action

Plans at the Ministry of Industry, Tourism and Commerce. During his extensive professional career, he has also held senior positions at the Ministry of Economy where he was Senior Advisor to the Director for International Economy, and at the Ministry of Industry, Commerce

and Tourism where he was Senior Advisor to the Secretary of State for Commerce, Assistant Deputy Director of Studies and Evaluation Department, and Technical Advisor to the Deputy Director of Research and Strategy.



Serkan Fergan

Digital Banking Group Director, TEB BNP Paribas, Turkey

Serkan graduated from Kadıköy Anadolu High School in 1988 and continued his studies at Yıldız Technical University Computer Sciences Engineering Dept. and İTÜ Control and Computer Engineering Masters program. After two long term traineeships in Italy and Canada, he started his career at Pamukbank Information Systems Group. He continued

this position until 2000 when he joined Dışbank, Fortis. He worked as Head of Application Development Department of the Bank until 2011. After a short start-up experience, he consecutively worked at Verifone, ICBC and Türk Telekom. Following his experience in various responsibilities and roles, he joined TEB Retail and Private Banking Group and is working

as Business Development Director since 2017. In his current position, he's aiming to develop partnerships with Fintechs proposing solid business value, leverage new business models on Fintechs' innovative solutions.



Tahir Mahmood, QBAC

Head of the Business Development Department of Nasdaq Dubai, UAE

With over 15 years of experience in the financial industry, Tahir Mahmood heads the Business Development department of Nasdaq Dubai, overseeing the development and growth of products including equities, futures, Sukuk, bonds and Murabaha. His role revolves around creating new relationships with key stakeholders such as issuers, regulators, lawyers and bankers, to help the ex-

change grow. Tahir works with the team to bring new listings to the exchange, as well as offer new products to the market, and has been instrumental in making Dubai the leading Sukuk listing venue globally. Playing a key role in the regional capital markets, Tahir engages with various organisations looking to raise funds. Whether it is through an IPO, private equity or debt financing, the network

he has built extends globally. Through his roles at a number of start-ups and companies in their early stage, Tahir has gone through the process of growing a business to achieve success and profit. His interest in angel investing comes from his experience in capital markets and working with start-ups looking to grow their business.



Tal Garih

Strategic Planning Manager at Alarko Holding, Turkey

Born in 1985, Tal Garih studied a double major in International Relations and Psychology at the University of Virginia where he graduated from in 2007. In 2010, he completed his graduate studies with honors at New York University, mastering a joint degree in International Business and Politics. Tal has been working in various roles within the Alarko Group of Companies since 2010. Currently, he is the Strategic Planning Manager at Alarko Holding. In addition, he serves as the Chairman of the Board and faculty member of Bahçeşehir University's Graduate School of Business, and as a Board Member of "Yeni Bir Lider Derneği / A New Leader Association". Starting his career, Tal worked as a consultant in Brussels and Washington, repre-

senting the interests of Turkish companies in their efforts to harmonize practices and expand towards Europe and the US. After his return to Turkey, Tal joined Alarko and worked as a Marketing Analysis and Operations Supervisor at its Tourism Group, Hillside, between 2010 - 2012. He was in charge of directing brand management, pricing, campaigns, customer satisfaction and communications activities. In 2013, Tal rotated to the Energy Group, where Alarko shows a strong growth commitment, and served as the Energy Business Development Manager. His focus was mainly on renewable energy, operation management, feasibility assessments, forward power trading and corporate relations. In addition to his role in Alarko,

Tal is also active in the social responsibility domain. Serving as the Chairman of the Board and faculty member of Bahçeşehir University's Graduate School of Business, Tal teaches global strategic management courses in the university's MBA programs. He aims to upgrade the graduate school's standards and procedures through the incorporation of best practices regarding the management of the Business School. Furthermore, Tal is a Board Member of "Yeni Bir Lider Derneği / A New Leader Association". Working together with Turkey's leading companies, NGO's and governmental institutions, the organization gears towards crafting the next-generation of Leaders in Turkey.



Thomas Dübendorfer

President of the Swiss ICT Investor Club (SICTIC), Switzerland

Thomas Dübendorfer holds a Ph.D. in computer science from ETH Zurich and is the president of the Swiss ICT Investor Club (SICTIC). He has worked at HP Research Labs in Silicon Valley and seven years at Google. He is

an angel investor in more than twenty tech startups in Switzerland. UBS, Nasdaq, Lufthansa, Adobe, Swiss Re and many other highly ranked companies are customers of tech startups that he co-founded. He was

honoured as "Top 100 Digital Shapers of Switzerland" in 2016 and 2018 and as "Top 200 most prominent persons of Zurich, Switzerland" in Who Is Who in Zürich 2019.



Tijen Mergen

Founder and President, Power of Happiness Platform, Turkey

Tijen Mergen graduated from Bosphorus University, Department of Electrical Engineering with Master of Science degree. She began her professional career in 1982 at Apple Computer as a sales representative. She then worked at NCR Copr. For 13 years and held various management positions. Between 1994-1998, she was the Sales and Marketing Manager for the Finance Industry at NCR Central and Eastern Europe region, covering 24 countries. Between the years 1998-2003 she was the General Manager of Bilkom A.Ş. (Apple Turkey). During her Bilkom years, she received an award from the International Public Relations Association (IPRA) for the project “iCan”, which promoted to develop movies and music among the

university students by using apple technology. She played a key role in the Koc Group Co takeover of Bilkom from Komi Group Co. In 2000, Mergen received the “Business Woman of the Year 2000” award from Dünya Newspaper. Between the years 2003-2005 she produced and presented the television program, “Bilgi Vizyon”, for CNBCE, a program about the development of the global Technological sector. Between 2004-2013 she had been working for Dogan Media Group which was the leading media Group in Turkey. Between 2004 - 2010, she was the steering committee member at Dogan Gazetecilik AS, as Chief Sales, Marketing and Corporate Communication Officer. She was in charge of newspaper sales & marketing as

well as the digital media and other web projects belong to the group. Between 2010 - 2012 she was working at Hurriyet Gazetecilik AS, as Chief Marketing Officer and Steering Committee Member. In 2013, she was at Dogan Holding, working with top management to develop new businesses in new developing industries. Mergen was also the member of board of directors of Doğan Gazetecilik between 2013-2017. Since Oct 2013, she built her own company, TEK Girişim LTD giving consultancy to support corporates to develop and conduct social responsibility projects.



Tuba Terekli

International Executive Consultant and Angel Investor, Saudi Arabia

Tuba Terekli is the CEO of an international foundation that focuses on development in 57 countries. In addition, she is the co-founder and MD of Lead Angels and co-founder of the Qotuf Al Riyadh Development Company, the first private entrepreneurship foundation in Saudi Arabia. She also established

the first accelerator in Saudi Arabia, Flat6Labs Jeddah. She is the country host for Global Entrepreneurship Week in Saudi and for The Creative Business Cup, Saudi. These are just a few of the many initiatives that she has brought to the entrepreneurial ecosystem since 2011. Furthermore, Tuba has reached

out to over 70,000 entrepreneurs through various events and works with over 25 countries’ top institutes in SME and entrepreneurship development. Tuba works throughout Silicon Valley, Europe, Turkey, the GCC, and 13 regions of Saudi



Ugur Talayhan

Chief Executive Officer of the Swissotel The Bosphorus Istanbul, Turkey

With 27 years of experience in the hospitality industry, a veteran Turkish & British hotelier has started his career as Chef at 17 years old then moved to London and where he was appointed as an Executive Chef in London at 27 years old, then as Food & Beverage Manager then respectively moved from London to Portugal, Dubai, China that he

had various management roles and finally back to Istanbul after 21 years, as of mid of 2017 where his journey has started. He returned back to home with a worldwide hospitality experience that to be utilized at his recent appointment within the Accor Hotels as being Regional Vice President, Luxury Brands, Accor Hotels, Turkey and

General Manager, Swissôtel The Bosphorus, Istanbul. He became a pioneer in Turkey with his worldwide achievements and initiatives in his field. In spare time, he enjoys cooking for friends and family and socializes with colleagues, he is married with one son of 11 years old.



Vitaly Polekhin

President of National Business Angels Association of Russia

President of National Business Angels Association. Head of SKOLKOVO Business School Investor club. Angel Investor of the Year 2015 by Russia Venture Awards. Managing partner of VENTURE ANGELS seed and

early stage investment fund. Shareholder and Supervisory Board Member of Adventure venture fund. Education: Moscow School of Management SKOLKOVO Executive MBA. Lomonosov

Moscow State University MBA. MIT Sloan School of Management, UC Berkley Haas School of Business, Harvard Business School. PhD in Philosophy.



Wayne Clarke

Founding Partner of the Global Growth Institute, UK

Wayne Clarke is a founding partner of the Global Growth Institute based in the UK/Netherlands and from 2007 until 2012 was the international partner of the advisory arm of Best Companies, who produce the Sunday Times Top 100 Companies lists. He began his career

at Deloitte and went on to help BDO, the fifth largest accounting network, to achieve a top 20 ranking in the Sunday Times Best Companies lists. He has advised over 600 CEOs/boards and thousands of managers in over 30 countries from Fortune 500 companies to startups on how

to drive growth through better people engagement. Wayne was recognised again in 2018 by HR Magazine as one of the 'Most Influential Thinkers in HR' globally. He is also a visiting lecturer at the Cass Business School in London.



Yilmaz Arguden

Chairman of Rothschild Investment Bank, Turkey

Dr. Yilmaz Arguden is a leading strategist, advisor, and board member of major public and private institutions, and NGOs. He is the Founder and Chairman of ARGE Consulting, a leading management consulting firm based in Istanbul. ARGE has been recognized at the European Parliament as one of the best three companies "shaping the future" with its commitment to corporate social responsibility. ARGE Consulting is the first Turkish signatory of the UN Global Compact and has served as the B20 Knowledge Partner for Governance & Sustainability. He is also the Chairman of Rothschild investment bank in Türkiye. He has served on the boards of more than 50 companies in different jurisdictions; as an adjunct Professor of Business Strategy at the

Bogazici University and the Koç University; an author of numerous books and a columnist focusing on business, strategy, and governance issues.

As a social entrepreneur he has founded and led numerous NGOs; initiated the National Quality Movement. As the elected Global Chair of the Local Networks he represented 100+ National Networks on the Board of the UN Global Compact, the world's largest sustainability platform.

He is a renowned governance expert and served as a member of the Private Sector Advisors of the IFC's Corporate Governance Group, and as the Vice-Chairman of the Public Governance Committee of the Business at OECD. He is also the founder of the non-profit Arguden Governance Academy.

He has a B.S. degree in Industrial Engineering from the Bogazici University, where he received both the Top Graduating Engineer Award and the President's Prize for Student Leadership. He was a member of the High School and University basketball teams that won National Championships and later has served as the Vice-Chair of Turkish Basketball Federation. He received his PhD in policy analysis from the RAND Graduate Institute with General Distinction. He is an Eisenhower, Fulbright, NATO, and Tubitak fellow; and a recipient of numerous leadership, distinguished citizenship, and career awards. He was selected as a Global Leader for Tomorrow, by the World Economic Forum for his commitment to improve the state of the world. www.arguden.net



Yousef M. Hamidaddin

Innovation & Change Advocate - Early Stage Fund Management, Jordan

He has worked as an advisor to the World Bank, The Innovative Startups and SMEs Fund (“ISSF”) which is a private sector managed USD 98 million fund making investments in innovative startups and early stage SMEs. He was a board member of ICTAC (ICT Advisory Council) to the Minister of ICT in Jordan, a board member of Int@j (Information & Communication Association of Jordan) which is a voluntary non-profit, private organization representing, promoting and advancing the Jordanian software and IT services industry

in the global market. He was on the Technology & Innovation Cluster Committee under the Ministry of Planning & International Cooperation, & appointed as part of the Jordan Technology Re-launch Team labeled as Reach 2025 which drafted the ICT plan for Jordan. He was the chairman of the Innovative Solution Board an initiative from the Foundation of HRH the Crown Prince of Jordan, and was also CEO of Oasis 500 a Jordan based MENA wide accelerator. He launched Innovative Yemen as a platform for creating a disruptive approach

to the rebuilding of Yemen. His current focus is on the development of the innovative ecosystem in the Arab world, and rolling out tens of accelerator programs unique to our region, organically designed, and that can deliver the economic impact needed through building a pipeline of startups, and SME’s that are successful in attracting venture capital. An advisor, and frequent speaker on innovation, entrepreneurship, & acceleration with a love for curating photo exhibitions, and collecting photos on his region.



Zehra Taskesenlioglu

Parliament Member of the Grand Assembly, Turkey

Zehra Taskesenlioglu was born in 1972, Erzurum. She is Deputy for Erzurum (Turkish Grand National Assembly). She is Member of AK Party’s Central Decision Executive Board, Spokesperson of the European Union Harmonization Committee and Head of Inter-Parliamentary Friendship Groups for Tanzania. Ms. Taskesenlioglu graduated from Uludağ University with Bachelor’s Degree in “Public Finance” in 1995, from Marmara University with Master Degree in “Economics” in 1997 and from Bahçeşehir University with Master Degree in “EU Relations” in 2009, from University of New Orleans with PhD Degree in “Financial Economy” in 2003. She had also Congress Internship experience in Center for EU Policy Studies

& Luiss University in 2010. Ms. Taskesenlioglu has worked in several project-based jobs up to today. The main job experiences are in Istanbul Metropolitan Municipality as advisor of Mayor, in Zeytinburnu Municipality and Eyüp Municipality as director and project manager, between 1999 and 2015. She has also implemented projects for NGOs such as Turkish Psychologists Association, International Organization for Migration and BEMBİRSEN (Union for Employees of Municipalities’ and Special Administrations’) in the fields of Social Dialogue, Migration, Women Entrepreneurship and several social works. Ms. Taşkesenlioğlu had also coordinated so many investments in Rwanda, Uganda, Sudan and Tanzania such as Power Genera-

tion with Mini-Refinery, Rehabilitation of Non-agricultural Land, Setting-up Operating System of Copper Mines and Setting-up Medical Distribution Network. Ms. Taskesenlioglu has membership of Turkey Branch of International Women Forum (IWF) as Vice President. She is also board member of Trade Chamber of Istanbul Division of the Union of Chambers and Commodity Exchanges of Turkey (TOBB)-Trade Chamber of Istanbul, chairperson of Foreign Economic Relations Board Turkish-Rwandan Business Council, chairperson of Turkish Rwanda Business Council of DEIK and member of Independent Industrialists & Businessmen’s Association (MÜSİAD).



Zlatko Dalić

Coach of the National Team of Croatia

Zlatko Dalić is a Croatian football manager and former professional footballer who played as a defensive midfielder. He currently manages the Croatia

national team. He led the national team to the 2018 FIFA World Cup Final wherein they reached their highest-ever Elo ranking (1,973 points) and highest-ever

positioning in the history of Croatia, securing second place to France.



Zsolt Katona

Chief Executive Officer, MFB Invest, Hungary

MFB Invest, a subsidiary of the Hungarian Development Bank (MFB), provides development and venture capital funding on the Hungarian capital market, covering a wide range of sectors such as machinery, manufacturing, energy, health care, services and technology. Apart from greenfield projects, MFB Invest focuses on small and medium-sized enterprises in an established phase of their life cycles with growth potential and capex plans. Hiventures sets-up and performs fund management for venture capital funds dedicated for investing in innovative,

start-up and early-stage growth small- and medium-sized enterprises. Hiventures aims at incubation (pre-seed), seed, and growth stages, thus fostering young or to-be-established companies with focus on research, development and innovation. Top executive management position in running the day-to-day operation of the Budapest Stock Exchange (BSE), part of the CEE Stock Exchange Group including Austria, Czech Republic, Slovenia and Hungary. Formulating the company's strategy, as well as developing the overall Hungarian capital market,

including projects of creating dedicated SME market for easy access to capital for Hungarian and regional SMEs thus supporting economic growth and job creation. Joined ING's Hungarian securities trading, research and corporate finance effort in 1995 after setting-up local entity. Developed ING's local presence to highest standards as well as gaining top market share in stock exchange trading. Participated in several corporate finance and investment banking transactions, including bond issuances and M&A deals



Zoran Sapuric

State Minister, Republic of Macedonia

Zoran Sapuric graduated from the Faculty of Law, received his Masters and PhD Degrees at UKIM, gaining title as a PhD in Political Science and Law. He has passed the judicial exam and notary exam and has been teaching as Associate Professor and Full-time Professor at the University American College in Skopje. Sapuric has published 40 scientific-research international papers indexed in respectable international scientific databases, in the area of Environment and Sustainable Development,

the European Union and the local self-government, 7 of which published in “Web of Science”, 12 in “Thomson Reuters” and in other international scientific bases. Some of the highlights of his career: Minister of Environment and Physical Planning, Member of Parliament in the Assembly of the Republic of Macedonia, Chairman of the Parliamentary Commission on Political System and Inter-Community Relations, Member of other Parliamentary Committees, Member of the Parliamen-

tary Delegation to the Assembly of the Western European Union and NATO. Sapuric worked in the Constitutional Court of Macedonia as a Senior Expert Associate, Assistant General Director of “MZT komerc” and Deputy General Director in the Public Enterprise “Parkovi i zelenilo” (Parks and Greenery) Skopje. Fluent in English and speaks the languages of the region. He also speaks German. Zoran Sapuric was born in 1958.



Creating a Connected Customer Experience Across Every Channel

Peppers
& Rogers
Group

www.peppersandrogersgroup.com

Co-Sponsors



TEB
BNP PARIBAS JOINT VENTURE

Tech Sponsor



Silver Sponsor



Fintech Sponsor



Global Startup Sponsors



Ecosystem Sponsors



**İSTANBUL
CHAMBER OF INDUSTRY**



**ISTANBUL
CHAMBER OF
COMMERCE 1882**



Krapinsko-zagorska
županija

EU Partner

International Partners



International Chamber of Commerce
The world business organization



IFC | International
Finance Corporation
WORLD BANK GROUP



World Association of
Investment Promotion
Agencies

Global Communication Partner



ANADOLU AGENCY

Global Scientific Partner



UNIDO
UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION

Official Airline



Strategic Partners



Business Angels Association Turkey



**SME FINANCE
FORUM**



IASP
INTERNATIONAL ASSOCIATION
OF STARTUP PROMOTERS